





## **CEO Annual Report Letter**



2013 was a year of continued transformation in both our Marine and Domestic Market segments. In the Marine Market segment, steamship lines continue to divest their chassis fleets and move away from providing chassis as part of their services. Additionally they are increasing the share of business they move to the motor carrier model for chassis provisioning. The Domestic Market segment continued to see above average growth as more freight is shifted from being moved by truck on the highways to intermodal containers over the railways.

Our Marine Market segment revenues grew by 35% in 2013 compared to the prior year. This growth was primarily driven by executing our strategy of enabling steamship lines to exit chassis provisioning by purchasing their chassis fleets and then migrating them to the motor carrier model. In 2013, we purchased 21,305 chassis from steamship lines and as part of this process we shifted another 26,055 chassis from term leases to our Marine pools in support of the steamship lines' transition to the motor carrier model.

During this transition, we experienced a decrease in the average daily rates in our Marine pools largely due to the dilutive effect of inducting a large supply of chassis into our Marine pools without a proportional increase in billable usage. This negative impact was partially offset by a favorable mix of higher rates charged to motor carriers and negotiated rate increases with our steamship line customers. Marine pool billable revenues attributable to motor carriers rose to 44% of total Marine pool revenue in 2013 versus 30% the prior year.

One of the more challenging aspects of the migration from steamship line chassis ownership to the motor carrier model is our transitional costs for maintenance, repairs and repositioning. Maintenance and repair expenses increased 60%, primarily due to a 72% expansion in the average number of chassis operating in our Marine pools. Additionally, a higher than normal percent of equipment was out of position during the chassis acquisition process and resulted in an increase in repositioning and handling costs. We have placed great focus on mitigating these acquisition expenses and have also implemented several cost control programs during 2013 that will continue to be expanded in 2014.

Our Domestic Market segment revenues grew by 10% in 2013 compared to the prior year. Revenue growth came principally from a 12% increase in Domestic pool revenues, comprised of a 5% increase in the average rates we charge and a 7% increase in the average number of moves handled per day. The increase in the average daily rates in the Domestic pool is primarily due to negotiated rate increases with railroad and intermodal logistic customers. The additional daily volume is a result of organic growth and the conversion of freight from trucks on the highway to intermodal container moving on the railways. Direct operating expenses for the Domestic Market segment rose only 1% in 2013 compared to the prior year.

2014 will be a year in which our Marine Market segment continues to transform and grow as steamship lines sell their chassis fleets and migrate to the motor carrier provisioning model. We anticipate acquiring more marine chassis from steamship lines and growing our daily usage volumes with the motor carriers. In our Domestic Market segment, we expect the shift of freight off the highway and onto the railways to continue which will provide above average growth in this business. Additionally, we will continue to broaden and expand our focus on service quality, safety and strict cost controls. Our dedicated and experienced team is committed to maintaining and enhancing TRAC Intermodal's current position as the industry leader in chassis provisioning for the intermodal industry.

Sincerely,

Kith Toto

Keith Lovetro, President and Chief Executive Officer

# TRAC Intermodal LLC and Subsidiaries Consolidated Balance Sheets

## At December 31, 2013 and 2012

# (Dollars in Thousands)

Assets20132012Cash and cash equivalents Accounts receivable, net of allowances of \$12,475 and \$7,325, respectively\$ 11,843\$ 26,556Net investment in direct finance leases Leasing equipment, net of accumulated depreciation of \$365,429 and \$309,010, respectively113,138 $80,620$ Other assets Total assets25,026 $40,729$ Construct expenses and other liabilities Deferred income taxes, net Due within one year Due after one year\$ 12,092\$ 10,270Accounts payable Accrued expenses and other liabilities Due after one year\$ 12,092\$ 10,270Acta deptical lease obligations: Due within one year Due after one year34,02925,884Total liabilities1,164,1371,108,397Total liabilities1,134,1321,108,397Total liabilities5,62,006590,883Accumulated other comprehensive loss Accumulated other comprehensive loss562,006590,883Accumulated other so interest562,006590,883Accumulated other oneyers Dotal member's interest562,006590,883Accumulated other comprehensive loss533,658533,907Total liabilities and member's interest562,006590,883Accumulated other oneyers Dotal member's interest562,006590,883Accumulated other comprehensive loss533,658533,907Total liabilities and member's interest542,658533,907Total liabilities and member's interest542,058533,907Accumulated other comprehensive loss543,440,91		December 31			
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Goodwill $251,907$ $251,907$ Other assets $45,908$ $43,268$ Total assets\$ 1,841,910\$ 1,768,463Liabilities and member's interest\$ 1,202\$ 10,270Accounts payable\$ 12,092\$ 10,270Accrued expenses and other liabilities $42,692$ $37,320$ Deferred income taxes, net99,331 $73,569$ Debt and capital lease obligations: $99,331$ $73,569$ Due after one year $34,029$ $25,884$ Due after one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: Member's interest $562,006$ ( $38,348$ ) $590,883$ ( $51,976$ )Total member's interest $523,658$ $538,907$					
Other assets $45,908$ $43,268$ Total assets\$ 1,841,910\$ 1,768,463Liabilities and member's interestAccounts payable\$ 12,092\$ 10,270Accrued expenses and other liabilities $42,692$ $37,320$ Deferred income taxes, net99,331 $73,569$ Debt and capital lease obligations: $34,029$ $25,884$ Due after one year $34,029$ $25,884$ Due after one year $1,164,137$ $1,108,397$ Total debt and capital lease obligations $1,164,137$ $1,229,556$ Commitments and contingencies (Note 9)Member's interest: Member's interest: Member's interest $562,006$ $(38,348)$ $590,883$ $(51,976)$ Total member's interest $523,658$ $538,907$					
Total assets $$ 1,841,910$ $$ 1,768,463$ Liabilities and member's interest $$ 1,2,092$ $$ 10,270$ Accounts payable $$ 12,092$ $$ 10,270$ Accrued expenses and other liabilities $42,692$ $37,320$ Deferred income taxes, net $99,331$ $73,569$ Debt and capital lease obligations: $99,331$ $73,569$ Due within one year $34,029$ $25,884$ Due after one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9)——Member's interest: Member's interest: Mccumulated other comprehensive loss $562,006$ ( $38,348$ ) ( $51,976$ )Total member's interest $538,907$					,
Liabilities and member's interestAccounts payable\$ 12,092Accrued expenses and other liabilities $42,692$ Deferred income taxes, net99,331Debt and capital lease obligations:99,331Due within one year $34,029$ Due after one year $1,130,108$ Total debt and capital lease obligations $1,164,137$ Total liabilities $1,318,252$ Commitments and contingencies (Note 9)-Member's interest: $562,006$ Member's interest: $562,006$ Member's interest: $562,006$ Soundated other comprehensive loss $(38,348)$ Total member's interest $523,658$ Soundated other comprehensive loss $523,658$ Total member's interest $523,658$	Other assets		45,908		43,268
Accounts payable\$ 12,092\$ 10,270Accrued expenses and other liabilities $42,692$ $37,320$ Deferred income taxes, net $99,331$ $73,569$ Debt and capital lease obligations: $34,029$ $25,884$ Due within one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: Member's interest: Accumulated other comprehensive loss $562,006$ ( $38,348$ ) ( $51,976$ ) $590,883$ ( $51,976$ )Total member's interest $523,658$ $538,907$	Total assets	\$	1,841,910	\$	1,768,463
Accrued expenses and other liabilities $42,692$ $37,320$ Deferred income taxes, net $99,331$ $73,569$ Debt and capital lease obligations: $99,331$ $73,569$ Due within one year $34,029$ $25,884$ Due after one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: $562,006$ $590,883$ Accumulated other comprehensive loss $(38,348)$ $(51,976)$ Total member's interest $523,658$ $538,907$	Liabilities and member's interest				
Deferred income taxes, net $99,331$ $73,569$ Debt and capital lease obligations: $34,029$ $25,884$ Due within one year $34,029$ $25,884$ Due after one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: $562,006$ $590,883$ Accumulated other comprehensive loss $(38,348)$ $(51,976)$ Total member's interest $523,658$ $538,907$	Accounts payable	\$	12,092	\$	10,270
Debt and capital lease obligations: Due within one year $34,029$ $25,884$ Due after one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: Member's interest: Accumulated other comprehensive loss $562,006$ ( $38,348$ ) ( $51,976$ ) $590,883$ ( $51,976$ )Total member's interest $523,658$ $538,907$	Accrued expenses and other liabilities		42,692		37,320
Due within one year $34,029$ $25,884$ Due after one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: Member's interest $562,006$ $590,883$ ( $38,348$ )Accumulated other comprehensive loss $(38,348)$ $(51,976)$ $523,658$ Total member's interest $523,658$ $538,907$	Deferred income taxes, net		99,331		73,569
Due after one year $1,130,108$ $1,082,513$ Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: Member's interest $562,006$ $590,883$ ( $38,348$ )Accumulated other comprehensive loss $(38,348)$ $(51,976)$ $523,658$ Total member's interest $523,658$ $538,907$	Debt and capital lease obligations:				
Total debt and capital lease obligations $1,164,137$ $1,108,397$ Total liabilities $1,318,252$ $1,229,556$ Commitments and contingencies (Note 9) $ -$ Member's interest: Member's interest $562,006$ $590,883$ Accumulated other comprehensive loss $(38,348)$ $(51,976)$ Total member's interest $523,658$ $538,907$			,		,
Total liabilities1,318,2521,229,556Commitments and contingencies (Note 9)———Member's interest: Member's interest562,006590,883Accumulated other comprehensive loss(38,348)(51,976)Total member's interest523,658538,907	Due after one year		1,130,108		1,082,513
Commitments and contingencies (Note 9)—Member's interest: Member's interest—Member's interest: Accumulated other comprehensive loss562,006590,883 (38,348)(51,976)Total member's interest523,658538,907	Total debt and capital lease obligations	_	1,164,137		1,108,397
Member's interest: Member's interest562,006590,883Accumulated other comprehensive loss(38,348)(51,976)Total member's interest523,658538,907	Total liabilities		1,318,252		1,229,556
Member's interest562,006590,883Accumulated other comprehensive loss(38,348)(51,976)Total member's interest523,658538,907	Commitments and contingencies (Note 9)		—		_
Accumulated other comprehensive loss(38,348)(51,976)Total member's interest523,658538,907	Member's interest:				
Total member's interest523,658538,907	Member's interest		562,006		590,883
	Accumulated other comprehensive loss		(38,348)		(51,976)
Total liabilities and member's interest\$ 1,841,910\$ 1,768,463	Total member's interest		523,658		538,907
	Total liabilities and member's interest	\$	1,841,910	\$	1,768,463

## **Consolidated Statements of Operations**

# For the Years Ended December 31, 2013, 2012 and 2011

# (Dollars in Thousands)

	Year ended December 31				1	
Revenues:		2013		2012		2011
Equipment leasing revenue	\$	472,571	\$	373,060	\$	302,156
Finance revenue		3,254		5,116		6,155
Other revenue		39,419		36,417		31,033
Total revenues		515,244		414,593		339,344
Expenses:						
Direct operating expenses		289,767		214,125		172,075
Selling, general and administrative expenses		58,031		46,038		40,942
Depreciation expense		71,791		66,052		64,391
Provision for doubtful accounts		11,369		4,137		3,954
Impairment of leasing equipment		5,857		6,506		1,544
Loss on modification and extinguishment of debt and capital						
lease obligations		904		8,850		733
Interest expense		91,085		75,102		65,835
Interest income		(287)		(143)		(633)
Other income, net		(2,074)		(809)		(1,535)
Total expenses		526,443		419,858		347,306
Loss before provision (benefit) for income taxes		(11,199)		(5,265)		(7,962)
Provision (benefit) for income taxes		18,154		(2,175)		(4,054)
Net loss	\$	(29,353)	\$	(3,090)	\$	(3,908)

# **Consolidated Statements of Comprehensive Loss**

# For the Years Ended December 31, 2013, 2012 and 2011

# (Dollars in Thousands)

	December 31			
	2013	2012	2011	
Net loss	\$(29,353)	\$ (3,090)	\$ (3,908)	
Unrealized gain (loss) on derivative instruments, net of tax of (\$1,313), \$4,462 and \$7,768, respectively	2,020	(6,772)	(11,507)	
Derivative loss reclassified into earnings, net of tax of (\$7,774), (\$4,757) and (\$1,603), respectively	12,204	6,261	2,490	
Foreign currency translation, net of tax of \$398, (\$195) and (\$427), respectively	(596)	158	642	
Total other comprehensive income (loss), net of tax	13,628	(353)	(8,375)	
Total comprehensive loss	\$(15,725)	\$ (3,443)	\$ (12,283)	

## **Consolidated Statements of Member's Interest**

# For the Years Ended December 31, 2013, 2012 and 2011

# (Dollars in Thousands)

	Member's Interest			ccumulated Other mprehensive Loss	M	Total ember's nterest
Balance, December 31, 2010	\$	596,174	\$	(43,248)	\$	552,926
Net loss		(3,908)				(3,908)
Other comprehensive loss				(8,375)		(8,375)
Balance, December 31, 2011	\$	592,266	\$	(51,623)	\$	540,643
Capital contribution from member		3,616				3,616
Investment in indirect parent		(3,616)				(3,616)
Repurchase of shares from employees		(307)				(307)
Share exchange		217		—		217
Share-based compensation		1,797				1,797
Net loss		(3,090)				(3,090)
Other comprehensive loss				(353)		(353)
Balance, December 31, 2012	\$	590,883	\$	(51,976)	\$	538,907
Repurchase of shares from employees		(820)				(820)
Share-based compensation		1,181				1,181
Contribution from affiliate		42				42
Excess tax benefits restricted shares		73				73
Net loss		(29,353)		—		(29,353)
Other comprehensive income				13,628		13,628
Balance, December 31, 2013	\$	562,006	\$	(38,348)	\$	523,658

## **Consolidated Statements of Cash Flows**

## For the Years Ended December 31, 2013, 2012 and 2011

## (Dollars in Thousands)

	Year ended December 31					
		2013		2012		2011
Cash flows from operating activities						
Net loss	\$	(29,353)	\$	(3,090)	\$	(3,908)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:						
Depreciation and amortization		72,026		66,471		65,061
Provision for doubtful accounts		11,369		4,137		3,954
Amortization of deferred financing fees		6,183		4,001		2,760
Loss on modification and extinguishment of debt and capital lease obligations		904		8,850		733
Derivative loss reclassified into earnings		19,978		11,018		4,093
Ineffective portion of cash flow hedges		(82)		53		189
Payments to terminate derivative instruments		—		(90,370)		(5,006)
Impairment of leasing equipment		5,857		6,506		1,544
Share-based compensation		1,181		1,765		58
Deferred income taxes, net		18,080		(5,028)		(4,270)
Other, net		(1,340)		(217)		(1,417)
Changes in assets and liabilities:						
Accounts receivable		(43,888)		(27,110)		(16,916)
Other assets		(36)		848		(700)
Accounts payable		1,822		1,546		(513)
Accrued expenses and other liabilities		4,055		12,349		(13,130)
Net cash provided by (used in) operating activities Cash flows from investing activities		66,756		(8,271)		32,532
Proceeds from sale of leasing equipment		7,066		2,689		5,803
Collections on net investment in direct finance leases, net of interest earned		5,706		7,836		12,191
(Increase) decrease in restricted cash						6,060
Purchase of leasing equipment		(141, 113)		(102,989)		(31,707)
Purchase of fixed assets		(4,225)		(588)		(823)
Net cash used in investing activities		(132,566)		(93,052)		(8,476)
Cash flows from financing activities		(- , )		(		(-) -)
Proceeds from long-term debt		142,000		932,397		111,704
Repayments of long-term debt		(87,290)		(800,738)		(143,743)
Cash paid for debt issuance fees		(2,267)		(32,588)		(1,964)
Capital contribution from member				3,616		
Investment in indirect parent		_		(3,616)		_
Excess tax benefits restricted shares		73				_
Repurchase of shares from employees		(820)		(307)		—
Net cash provided by (used in) financing activities		51,696		98,764		(34,003)
Effect of changes in exchange rates on cash and cash equivalents		(599)		110		275
Net decrease in cash and cash equivalents		(14,713)		(2,449)		(9,672)
Cash and cash equivalents, beginning of year		26,556		29,005		38,677
Cash and cash equivalents, end of year	\$	11,843	\$	26,556	\$	29,005
	Ψ	11,015	Ψ	20,000	Ψ	27,005
Supplemental disclosures of cash flow information Cash paid for interest	\$	65,957	\$	53,552	\$	58,538
Cash paid (refunded) for taxes, net	\$	763	\$	(415)	\$	15,931
	Ψ	705	φ	(115)	Ψ	10,701
<b>Supplemental non-cash financing activities</b> Purchase of leasing equipment financed through debt and capital lease obligations	\$		\$		\$	75,696

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 1. Description of the Business and Basis of Presentation

TRAC Intermodal LLC (the "Company" or "TRAC") is an intermodal chassis solutions provider for domestic and international transportation companies in North America. Its principal business is providing marine and domestic chassis on both long and short-term leases or rental agreements to a diversified customer base including the world's leading shipping lines, Class I railroads, major U.S. intermodal transportation companies and motor carriers.

The Company's fleet of equipment consists of marine and domestic chassis. These assets are owned, leased-in or managed by TRAC on behalf of third-party owners in pooling arrangements. As of December 31, 2013, the Company owned, leased-in or managed a fleet of approximately 309,000 chassis and units available for remanufacture. The net book value of the Company's owned equipment was approximately \$1.4 billion.

TRAC is a Delaware limited liability company and TRAC Intermodal Corp. is a Delaware corporation, both of which were formed on July 12, 2012 to facilitate the issuance of Senior Secured Notes offered in the Offering Memorandum related thereto dated August 2, 2012 (the "Original Notes"). The Company conducts its business through its 100% owned subsidiary, Interpool, Inc. ("Interpool") and its consolidated subsidiaries. To date, neither the Company nor TRAC Intermodal Corp. have conducted any activities other than those incidental to their formation and the preparation of the offering memorandum relating to the Original Notes and a prospectus relating to the exchange of the Original Notes for notes which have been registered under the Securities Act of 1933, as amended (the "Securities Act") pursuant to the terms set forth in the prospectus (the "Exchange Notes" and together with the Original Notes, the "notes"). The Company has no operations of its own so it is dependent upon the cash flows of its subsidiaries to meet its obligations under the notes. Since the proceeds from the Original Notes were used to repay debt owed by Interpool, an intercompany note was entered into between TRAC and Interpool with terms identical to the notes. The proceeds from the intercompany note arrangement with Interpool will provide the funds for TRAC to service the interest and debt payments due under the notes.

The exchange offer to exchange the Original Notes for notes which have been registered under the Securities Act commenced on June 6, 2013 and expired on July 5, 2013. Based on information provided by Wells Fargo Bank, N.A., the exchange agent for the exchange offer, as of the expiration date, \$300,000 aggregate principal amount of the Original Notes were validly tendered for exchange, representing 100% of the principal amount of the outstanding Original Notes.

Interpool, headquartered in Princeton, New Jersey, is a private company wholly owned by TRAC, which is ultimately owned by Seacastle Inc. ("Seacastle"). Seacastle is owned by private equity funds that are managed by an affiliate of Fortress Investment Group LLC ("Fortress") and by employees of affiliates of Seacastle. Interpool was founded in 1968 as an operating lessor servicing the intermodal transportation equipment industry. Interpool was listed on The New York Stock Exchange as a public company in 1993 and was acquired and taken private by Seacastle in July 2007.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 1. Description of the Business and Basis of Presentation (continued)

The accompanying Consolidated Financial Statements of TRAC and subsidiaries (the "Consolidated Financial Statements") have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"). The Company and its subsidiaries conduct business principally in one industry, the leasing of intermodal transportation equipment. The Company has two reportable segments, the Marine Market segment and the Domestic Market segment. The Marine Market and Domestic Market segments provide marine and domestic chassis to the world's leading shipping lines, motor carriers, major U.S. intermodal transportation companies and Class 1 railroads. The Company purchases equipment directly from manufacturers and shipping lines as well as through lease agreements, some of which qualify as capital leases. Primarily all of the Company's revenues and long-lived assets are attributable to the United States.

For the years ended December 31, 2013, 2012 and 2011, approximately 70%, 78% and 83%, respectively, of the Company's total revenues were earned from its top 25 customers. Beginning in 2011 and continuing to the present, certain of the Company's shipping line customers changed to a business model in which they no longer provide chassis to motor carriers. Therefore, the Company is leasing marine chassis directly to over 4,000 motor carriers whose per diem billing rates are generally higher than that of shipping lines and railroad customers. Motor carrier billings represented approximately 25%, 12% and 5% of the Company's total revenues for the years ended December 31, 2013, 2012 and 2011, respectively. As more shipping lines adopt this new business model, the Company anticipates growth in both the number of motor carrier customers and related billings.

## 2. Summary of Significant Accounting Policies

### **Principles of Consolidation**

The Company's Consolidated Financial Statements include the accounts of the Company and its subsidiaries, all of which are 100% owned. All significant intercompany transactions have been eliminated in consolidation.

## **Use of Estimates**

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts and classification of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. Actual results may differ materially from those estimates.

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 2. Summary of Significant Accounting Policies (continued)

## **Risk and Uncertainties**

In the normal course of business, the Company encounters two significant types of economic risk: credit and market.

Credit risk is the risk of a lessee's inability or unwillingness to make contractually required payments. The Company is subject to concentrations of credit risk with respect to amounts due from customers. The Company attempts to limit its credit risk by performing ongoing credit evaluations and, when deemed necessary, requires letters of credit, guarantees or collateral.

For the years ended December 31, 2013, 2012 and 2011, the Company earned approximately 52%, 58% and 59% of revenues from its top ten customers, respectively. The Company's largest customer accounted for approximately 7%, 10% and 10% of total revenues in 2013, 2012 and 2011, respectively. These revenues are included in the Marine Market segment. Based on balances due at December 31, 2013, the maximum amount of loss the Company would incur if this customer failed completely to perform according to the terms of their contracts would be \$3,359. While the Company believes that it has properly reserved for uncollectible accounts receivable, it is possible that the Company may experience longer collection cycles. Although the Company is not dependent on any one customer for more than 7% of its revenue, deterioration in credit quality of several of the Company's major customers could have an adverse effect on its consolidated financial position and operating results. Management does not believe significant risk exists in connection with the Company's concentrations of credit as of December 31, 2013.

The Company also has a concentration of credit within its direct finance lease portfolio. The Company's top three customers account for approximately 87%, 88% and 81% of the outstanding principal at December 31, 2013, 2012 and 2011, respectively. The Company does not record an allowance for credit losses associated with direct finance leases. If any of these customers were to default, the Company would seek to recover the equipment securing the lease, often at fair market values in excess of the remaining receivable, and present certain claims to its insurers of default losses. Historically, the Company has not experienced losses related to direct finance leases and does not project future uncollectible amounts related to the principal balances receivable.

Market risk reflects the change in the value of derivatives and financings due to changes in interest rate spreads or other market factors, including the value of collateral underlying debt investments and financings. The Company believes that the carrying values of its investments and derivative obligations are reasonable taking into consideration these risks, along with estimated collateral values, payment histories and other relevant financial information.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 2. Summary of Significant Accounting Policies (continued)

#### **Cash and Cash Equivalents**

Cash and cash equivalents include all cash balances and highly liquid investments having original maturities of three months or less at the time of purchase. These instruments are stated at cost, which approximates market value because of the short-term nature of the instruments.

#### **Direct Finance Leases**

Direct finance leases are recorded at the aggregated future minimum lease payments, including any bargain or economically compelled purchase options granted to the customer, less unearned income. The Company generally bears greater risk in operating lease transactions (versus direct finance lease transactions) due to redeployment costs and related risks that are shifted to the lessee under a direct finance lease. Management performs annual reviews of the estimated residual values which can vary depending on a number of factors.

## **Leasing Equipment**

Leasing equipment is primarily comprised of marine and domestic chassis. All equipment is recorded at cost and depreciated to an estimated residual value on a straight-line basis over the estimated useful life of the equipment.

Estimated useful lives and residual values have been principally determined based on the Company's historical disposal and utilization experience. The estimated useful lives and average residual values for the Company's Leasing equipment from the date of manufacture are as follows:

	Useful Lives	Residual Values
	(Years)	(in Dollars)
Chassis	17.5-22.5	\$2,600

The Company will continue to review its depreciation policies on a regular basis to determine whether changes have taken place that would suggest that a change in its depreciation policies, useful lives of its equipment or the assigned residual values is warranted.

The Company recognizes repair and maintenance costs that do not extend the lives of the assets as incurred and includes such costs in Direct operating expenses in the Consolidated Statements of Operations. Also included in Depreciation of leasing equipment is the depreciation on assets recorded under capital leases.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 2. Summary of Significant Accounting Policies (continued)

#### **Impairment of Leasing Equipment**

In accordance with the *Property, Plant and Equipment* Topic of the Financial Accounting Standards Board, *Accounting Standards Codification*, (the "FASB ASC"), the Company reviews its leasing assets for impairment when events or changes in circumstances indicate that the carrying amount of the asset group as a whole may not be recoverable. If indicators of impairment are present, a determination is made as to whether the carrying value of the Company's fleet exceeds its estimated future undiscounted cash flows. Impairment exists when the carrying value of leasing assets taken as a whole exceeds the sum of the related undiscounted cash flows. The Company's review for impairment includes considering the existence of impairment indicators including third-party appraisals of its equipment, adverse changes in market conditions or the future utility of specific long-lived assets, shrinkage and the occurrence of significant adverse changes in general industry and market conditions that could affect the fair value of its equipment.

When indicators of impairment suggest that the carrying value of its leasing assets may not be recoverable, the Company determines whether the impairment recognition criteria have been met by evaluating whether the carrying value of the leasing assets taken as a whole exceeds the related undiscounted future cash flows expected to result from the use and eventual disposition of the asset group. The preparation of the related undiscounted cash flows requires the use of assumptions and estimates, including the level of future rents, and the residual value expected to be realized upon disposition of the assets, estimated downtime between re-leasing events and the amount of re-leasing costs.

If the Company determines that the carrying value may not be recoverable, it will assess the fair value of the assets. In determining the fair value of the assets, the Company considers market trends, published values for similar assets, recent transactions of similar assets and quotes from third-party appraisers. If the carrying amount of an asset group exceeds its fair value, an impairment charge is recognized in the amount by which the carrying amount of the asset group exceeds the fair value of the asset group.

#### **Property and Equipment**

Property and equipment is recorded at cost less accumulated depreciation. In accordance with the *Property, Plant and Equipment* Topic of the FASB ASC, the Company reduces the carrying amount for property and equipment that has been impaired to the estimated fair value at the impairment date. Property and equipment is included in Other assets in the Consolidated Balance Sheets. The Company capitalizes significant improvements and the Company removes the cost and accumulated depreciation of assets sold or otherwise disposed of from the accounts and recognizes any resulting gain or loss upon the disposition of the assets.

The Company depreciates the cost of property and equipment over their estimated useful lives on a straight-line basis as follows: buildings—40 years; furniture and fixtures—3 to 7 years; computers and office equipment—3 to 5 years; and other property and equipment—3 to 10 years.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 2. Summary of Significant Accounting Policies (continued)

### Goodwill

Goodwill represents the excess of purchase price and related costs over the value assigned to the net tangible and identifiable intangible assets of businesses acquired. In accordance with the *Intangibles—Goodwill* and Other Topic of the FASB ASC, goodwill is not amortized, but instead is tested for impairment at the reporting unit level annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. Management has determined that there are two reporting units, the Marine Market segment and the Domestic Market segment. For the purpose of testing goodwill for impairment, the goodwill balance has been assigned to these two reporting units using a relative fair value allocation approach.

The Company evaluates the recoverability of goodwill using a two-step impairment test approach. In the first step, the reporting units' fair value is compared to its carrying value including goodwill. Fair value of the reporting unit is estimated using a discounted cash flow analysis which is based on current operating budgets and long-range projections. The assumptions for the projections are based on management's historical experience, as well as their future expectations of market conditions. Estimated cash flows are discounted based on market comparable weighted-average cost of capital rates derived from the capital asset pricing model. The inputs to the model were primarily derived from publicly available market data. Although management uses the best estimates available, if actual results fall below the estimated budgets and long range projections used for the fair value calculation or cost of capital rates differ from the inputs used to calculate discounted cash flow, a different outcome could result.

If the fair value of the reporting unit is less than the carrying value, a second step is performed which compares the implied fair value of the reporting units' goodwill to the carrying value of the goodwill. The implied fair value of the goodwill is determined based on the difference between the fair value of the reporting unit and the net fair value of the identifiable assets and liabilities. If the implied fair value of the goodwill is less than the carrying value, the difference is recognized as an impairment charge.

#### **Comprehensive Income (Loss)**

Comprehensive income (loss) consists of net income (loss) and other gains and losses, net of tax, if any, affecting Member's interest that, under U.S. GAAP, are excluded from net income. Such amounts include the changes in the fair value of derivative instruments, reclassification into earnings of amounts previously deferred relating to derivative instruments and foreign currency translation gains and losses primarily relating to the Company's Canadian and Mexican operations.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 2. Summary of Significant Accounting Policies (continued)

#### **Share-Based Compensation**

Certain key employees are the recipients of employment agreements that have restricted stock benefits. The Company has recognized compensation expense relating to these share-based awards in the Consolidated Statements of Operations based upon the fair value of the equity instruments at the time they were issued. The Company uses a straight-line method of accounting for the compensation expense on share-based payment awards that contain pro rata vesting provisions with the compensation expense recognized as of any date being at least equal to the portion of the grant-date fair value that is vested at that date. The Company expects to settle with affiliates all management fees, including these awards, in cash.

Such employment agreements also provide for additional grants of restricted stock upon the achievement by the Company of certain performance conditions or a certain market condition following a liquidity event. The grant-date fair value of these awards would be recognized as compensation expense over the implicit service period once it is probable that the performance conditions will be achieved.

### **Foreign Currency Translation**

The net assets and results of operations of the Company's foreign operations (primarily Canada) have been translated at the rates of exchange in effect at the respective period end for the Consolidated Balance Sheets and at a weighted-average of the exchange rates for the respective period for the Consolidated Statements of Operations. The effects of changes in exchange rates in translating the financial statements of foreign subsidiaries are included in the Consolidated Statements of Comprehensive Income and in Accumulated other comprehensive loss ("AOCI") on the Consolidated Balance Sheets. The Company has determined that the U.S. dollar is its functional currency; therefore, all gains and losses resulting from translating foreign currency transactions into the functional currency are included in income.

## **Management Services**

In addition to leasing equipment, which the Company owns or finances through capital lease obligations, the Company's customers are turning to outside service companies to help them manage chassis that they own and lease. The Company offers management services through an internally developed proprietary software system, known as "PoolStat<sup>®</sup>". During the period that the Company is managing the equipment for its customers, the Company earns a management fee. This fee income is recognized as services are rendered and is included in Other revenue in the Consolidated Statements of Operations.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 2. Summary of Significant Accounting Policies (continued)

### **Derivative Instruments and Hedging Activities**

The Company accounted for derivative instruments in accordance with the *Derivatives and Hedging* Topic of the FASB ASC. The FASB ASC requires that all derivative instruments be recorded on the balance sheet at their fair value and establishes criteria for both the designation and effectiveness of hedging activities.

The Company had entered into derivative instruments in the form of interest rate swaps, which were used to reduce its interest rate risk. Through these interest rate swaps, the Company received floating rate payments in exchange for fixed rate payments, effectively converting its floating rate debt to a fixed rate. As a matter of policy, the Company does not enter into derivative instruments for speculative purposes.

The manner in which a derivative instrument is recorded depends on whether it qualifies for hedge accounting. The Company applied hedge accounting and designated and accounted for its interest rate swap contracts as cash flow hedges. For effective cash flow hedges, changes in fair value were deferred and recorded in AOCI in the Consolidated Balance Sheets. The ineffective portion of cash flow hedges was recognized in earnings immediately and recorded in Interest expense in the Consolidated Statements of Operations. On August 9, 2012, in connection with the closing of the sale of the Original Notes and the asset based senior secured credit agreement (the "ABL Facility") and the repayment of the \$630,000 senior secured credit agreement with BNP Paribas CC, Inc. (f/k/a Fortis Capital Corp.) and a group of lenders with Fortis acting as the agent entered into on July 10, 2008, the Company terminated all of its interest rate derivatives. Balances in Accumulated other comprehensive loss for terminated derivatives are being reclassified into earnings over the remaining life of the item previously hedged. Terminated interest rate derivatives are reviewed periodically to determine if the forecasted transactions remain probable of occurring. If the forecasted transactions were deemed remote, the related portion of the gain or loss associated with the terminated derivative included in AOCI would be recognized in the Consolidated Statement of Operations immediately. On January 10, 2013, the Company entered into a new interest rate swap transaction with Deutsche Bank AG. See also Notes 8, 11 and 16 for further information.

## **Revenue Recognition**

The Company's primary sources of equipment leasing revenue are derived from operating leases and revenue earned on direct finance leases.

## **Revenue Recognition—Equipment Leasing Revenue**

The Company generates equipment leasing revenue through short-term and long-term operating leases, principally with shipping lines and North American rail and trucking companies. In the majority of its transactions, the Company acts as the lessor of leasing equipment for a specified period of time and at a specified per diem rate. Revenue is recognized on a straight-line basis over the life of the respective lease. Subscription agreements typically contain periodic pricing and minimum chassis usage reset features. Revenue associated with such agreements is recognized on a straight line basis for committed quantities at contractual rates.

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 2. Summary of Significant Accounting Policies (continued)

#### **Revenue Recognition**—Finance Revenue

The Company enters into direct finance leases as lessor of equipment that it owns. In most instances, the leases include a bargain purchase option which allows the customer to purchase the leased equipment at the end of the lease term. Net investment in direct finance leases represents the receivables due from lessees, net of unearned income. The lease payments are segregated into principal and interest components similar to a loan. Unearned income is recognized on an effective interest basis over the life of the lease term and is recorded as Finance revenue in the Consolidated Statements of Operations. The principal component of the lease payment is reflected as a reduction to the Net investment in direct finance leases.

### **Revenue Recognition—Other Revenue**

Other revenue includes fees that the Company's customers are contractually obligated to pay to return equipment to a leasable condition, fees for third-party positioning of equipment and scrap revenue generated from end of life chassis. When a lessee leases equipment from the Company, the lessee is contractually obligated to return the equipment in a leasable condition according to predetermined standards. Upon redelivery of the units, the Company charges the lessee for the expected cost to repair the equipment based on a repair survey performed at the depot. The Company charges the lessee based on this estimate and records maintenance and repair revenue at that time. In accordance with the *Revenue*—*Revenue Recognition*—*Principal Agent Considerations* Topic of the FASB ASC, the Company recognizes billings to customers for damages incurred and certain other pass-through costs as Other revenue in the Company is the primary obligor with respect to purchasing goods and services from third parties. The Company generally has the discretion in selection of the repair service provider and the Company generally has the credit risk because the services are purchased prior to reimbursement being received. In addition, Other revenue includes fees earned for providing chassis pool management services. Revenue is recognized as services are rendered.

## **Direct Operating Expenses**

Direct operating expenses are primarily related to costs incurred in relation to leasing equipment that is not being leased to a third-party and for equipment in the Company's chassis pools. These expenses primarily consist of costs to repair and maintain the equipment, to store the equipment when it is not on lease, to reposition the equipment for pick-up by a customer, and equipment rental related costs to meet customer demand. Costs to reposition the equipment incurred prior to the initial lease of the equipment are capitalized as a cost of the asset acquisition.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 2. Summary of Significant Accounting Policies (continued)

## **Provision for Doubtful Accounts**

The Company determines the provision for doubtful accounts based on its assessment of the collectability of its receivables. The Company identifies these accounts based on two methods: (1) a customer-by-customer basis and (2) an allowance method. In the first method, the Company reviews certain accounts based on size, payment history and third-party credit reports and places a likelihood of default percentage on each account individually. For the remaining receivable balance, the Company applies a delinquency factor based on prior history which represents the Company's best estimate of those accounts that will become uncollectible. Changes in economic conditions may require a re-assessment of the risk and could result in increases or decreases in the allowance for doubtful accounts.

### **Sales of Leasing Equipment**

Sales of leasing equipment consist of sales of equipment to third parties, as well as billings to customers for lost or damaged equipment. The Company records the gains and losses from the sales of leasing equipment as part of Other income, net in the Consolidated Statements of Operations. Gains and losses are recognized upon completion of the sale based upon the sales price and the book value of the equipment. For the years ended December 31, 2013, 2012 and 2011 the Company recorded net gains of \$1,340, \$217 and \$1,369, respectively.

## **Provision (Benefit) for Income Taxes**

The Company is a Limited Liability Company with a single member and therefore is subject to U.S. income taxes.

Income taxes have been provided based upon the tax laws and rates in countries in which the Company's operations are conducted and income is earned. The Company's chassis leasing business is domiciled in the United States and, therefore, its income is subject to United States taxation. The provision (benefits) for income taxes recorded relates to the income earned by certain of the Company's subsidiaries, which are located in or have earned income in jurisdictions that impose income taxes, primarily in the United States. The Company is also subject to income tax in Canada and Mexico.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 2. Summary of Significant Accounting Policies (continued)

#### **New Accounting Standards**

#### Adopted in 2013

In February 2013, the Financial Accounting Standards Board ("FASB") issued authoritative guidance on accounting for *Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* ("ASU 2013-02"). ASU 2013-02 requires an entity to present the effect of certain significant reclassifications out of accumulated other comprehensive income on respective line items in net income. The amendments in the ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2013-02 is effective prospectively for fiscal years beginning after December 15, 2012 for public companies. The Company adopted ASU 2013-02 as of January 1, 2013. As ASU 2013-02 requires additional disclosures only, there is no impact to the Company's consolidated results of operations or financial position.

In July 2013, the FASB issued authoritative guidance on accounting for *Derivatives and Hedging (Topic 815): Inclusion of the Fed Funds Effective Swap Rate (or Overnight Index Swap Rate) as a Benchmark Interest Rate for Hedge Accounting Purposes* ("ASU 2013-10"). ASU 2013-10 permits the Fed Funds Effective Swap Rate ("OIS") to be used as a U.S. benchmark interest rate for hedge accounting purposes under Topic 815. In the United States, currently only the interest rates on direct Treasury obligations of the U.S. government ("UST") and, for practical reasons, the London Interbank Offered Rate ("LIBOR") swap rate are considered benchmark interest rates. ASU 2013-10 permits the OIS to be used as a benchmark interest rate for hedge accounting purposes in addition to UST and LIBOR. The amendments also remove the restriction on using different benchmark rates for similar hedges. The amendments are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. Adoption of this ASU had no impact on the Company's consolidated results of operations or financial position.

No other new accounting pronouncements issued or effective during 2013 had or are expected to have a material impact on the Company's Consolidated Financial Statements.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 3. Leasing Activity

The Company's term leases are typically "triple net," requiring the lessee to maintain, insure and pay taxes on the equipment until return, at no cost to the lessor. Typical term lease provisions allocate all risk of loss to the lessee, requiring the lessee to indemnify the lessor against all risks, claims, or causes of actions arising from the leasing, operation, maintenance, repair, possession or control of the equipment. The Company also leases chassis through its network of chassis pools located throughout the United States. The cost of maintaining chassis in these pools is borne by the Company. The lessee is responsible for compliance with all laws and regulations, including all environmental risk. The lessee is further responsible for loss or damage to the equipment, however caused, subject to normal wear or tear. The lessee must defend and hold harmless the lessor in the event of any claims for loss or damage to the equipment, cargo, or third parties occurring while leased. The lease terms that are variable, and can change based on the lease type, are the per diem rates, the length of the lease and the redelivery locations and quantities that may be redelivered to such locations. However, the general governing terms and conditions of the lease remain the same whether the lease is short-term, long-term or a direct finance lease, and whether the lease is for the initial term or a renewal. Multiple contracts with a single lessee are not combined and are accounted for as separate arrangements. The Company had no amounts of contingent rental in any period presented.

## **Equipment Leasing Revenue**

The Company has non-cancelable operating leases for its leasing equipment. At December 31, 2013, future minimum lease revenue under these agreements is estimated as follows:

2014	\$ 54,239
2015	32,062
2016	16,948
2017	4,427
2018	3,173
Thereafter	2,456
	\$ 113,305

#### **Finance Revenue**

The Company enters into direct finance leases. These leases generally provide that, after a stated lease term, the lessee has the option to purchase the equipment, typically for amounts below the estimated fair market value of the equipment, at the time the purchase option becomes exercisable. Guaranteed and unguaranteed residual values are included in Net investment in direct finance leases on the Consolidated Balance Sheets. Under the terms of these leases, the substantive risks and rewards of equipment ownership are passed to the lessee. The lease payments are segregated into principal and interest components similar to a loan. The principal component is equal to the cost or carrying amount of the leased property. The interest component is equal to the gross cash flows charged to the lessee less the principal component. The Company recognizes the interest component, which is calculated using the effective interest method over the term of the lease as finance revenue. The principal component of the lease payment is reflected as a reduction to Net investment in direct finance leases.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 3. Leasing Activity (continued)

As of December 31, 2013 and 2012, the Company had guaranteed and unguaranteed residual values for leasing equipment on direct finance leases of \$11,923 and \$15,611, respectively.

At December 31, 2013, receivables under these direct finance leases are collectible through 2022 as follows:

	Total Lease Receivables	Unearned Lease Income	Net Lease Receivables
2014	\$ 9,134	\$ 2,324	\$ 6,810
2015	5,039	) 1,690	3,349
2016	4,169	1,336	2,833
2017	10,725	603	10,122
2018	461	189	272
Thereafter	2,127	487	1,640
	\$ 31,655	5 \$ 6,629	\$ 25,026

As of December 31, 2012, the Company had total lease receivables, unearned lease income and net lease receivables of \$56,802, \$16,073 and \$40,729, respectively. The unguaranteed residual values are reflected in "Total Lease Receivables" above.

Historically, the Company has not experienced losses related to direct finance leases and does not project future uncollectible amounts related to the principal balances receivable. If customers were to default, the Company would seek to recover the equipment securing the lease, often at fair market values in excess of the remaining receivable, and present certain claims to its insurers of default losses.

#### 4. Leasing Equipment

The following is a summary of leasing equipment recorded on the Consolidated Balance Sheets:

	 Decem	bei	· 31
	2013		2012
Total leasing equipment	\$ 1,759,517	\$	1,634,393
Less accumulated depreciation	 (365,429)		(309,010)
Leasing equipment, net of accumulated depreciation	\$ 1,394,088	\$	1,325,383

Leasing equipment includes assets recorded under capital leases of \$253,639 and \$312,543 with accumulated depreciation of \$59,424 and \$60,938 at December 31, 2013 and 2012, respectively.

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 5. Impairment of Leasing Equipment

The Company periodically analyzes the usability of leasing equipment at remanufacturing facilities, depots and other storage facilities. Certain leasing equipment is rejected in the remanufacturing process due to rust and corrosion or if otherwise determined to be unusable for future remanufacturing. Additionally, due to the frequent movement of the Company's assets in its operations, its chassis and axles are subject to shrinkage. Impairment charges are recorded based on management's ongoing analysis of the impairment indicators described in Note 2, and include estimates of shrinkage and other charges based on recent historical experience. Impairment of leasing equipment amounted to \$5,857, \$6,506 and \$1,544 for the years ended December 31, 2013, 2012 and 2011, respectively. The 2013, 2012 and 2011 impairment charges are net of insurance recoveries of \$494, \$169 and \$874, respectively that the Company received related to the theft of axles that occurred in 2010 and 2011.

The following is a summary of the Company's impairment charges recorded for the years ended December 31, 2013, 2012 and 2011 by category:

	December 31,					
	2	013		2012	2	2011
Shrinkage	\$	51	\$	1,134	\$	1,182
Corroded/Unusable		658		789		789
Impairment		5,642		4,752		447
Insurance recoveries		(494)		(169)		(874)
Total impairment of leasing equipment	\$	5,857	\$	6,506	\$	1,544

## 6. Goodwill

Management has determined that the Company has two reporting units, the Marine Market segment and the Domestic Market segment. For the purpose of testing goodwill for impairment, the goodwill balance has been assigned to these two reporting units using a relative fair value allocation approach. The goodwill balance for the Marine Market segment was \$134,019 at both December 31, 2013 and 2012. The goodwill balance for the Domestic Market segment was \$117,888 at both December 31, 2013 and 2012. At December 31, 2013, there are no accumulated impairment losses related to Goodwill. Based upon the annual assessment of goodwill, the Company concluded that no impairment existed during the years ended December 31, 2013, 2012 and 2011.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 7. Borrowings

The following is a summary of the Company's borrowings:

	December 31			
		2013		2012
Senior Secured 11% Notes	\$	300,000	\$	300,000
ABL Facility		713,000		609,000
Loans Payable CIMC		19,278		21,513
Capital lease obligations		131,859		177,884
Total debt		1,164,137		1,108,397
Less current maturities		(34,029)		(25,884)
Long-term debt, less current maturities	\$	1,130,108	\$	1,082,513

The Company's debt consisted of notes, loans and capital lease obligations payable in varying amounts through 2021, with a weighted-average interest rate of 6.11%, 6.23% and 6.37% for the years ended December 31, 2013, 2012 and 2011, respectively. The weighted-average interest rates disclosed are calculated as "all-in" rates which include interest expense and amortization of agents' fees and deferred financing fees.

#### **Senior Secured 11% Notes**

TRAC is a Delaware limited liability company and TRAC Intermodal Corp. is a Delaware corporation, both of which were formed as of July 13, 2012 solely for the purpose of affecting the offering of the Original Notes. All business is being conducted through TRAC's 100% owned subsidiary, Interpool, Inc.

On August 9, 2012, TRAC along with TRAC Intermodal Corp., entered into a Securities Purchase Agreement pursuant to which it sold \$300,000 total principal amount of a new series of 11.0% Senior Secured Notes, the Original Notes, issued at par in a private transaction with a group of investors. The notes mature on August 15, 2019, with interest payable semi-annually beginning on February 15, 2013. The notes are secured on a second-priority lien basis. Collateral generally consists of cash, owned chassis, accounts receivable, and investment property of the guarantors including, with limitations, the equity of the non-guarantors. The Company may redeem some or all of the Exchange Notes at any time on or after August 15, 2015 at the redemption prices set forth in the notes plus accrued and unpaid interest, if any, to the redemption date. At any time prior to August 15, 2015, the Company may redeem some or all of the Exchange Notes at a price equal to 100% of the principal amount of the Exchange Notes to be redeemed plus a "make-whole" premium, plus accrued and unpaid interest, if any, to the redemption date. The Company may also redeem up to 35% of the aggregate principal amount of the Exchange Notes at any time on or prior to August 15, 2015 using net proceeds from certain equity offerings, subject to the satisfaction of certain conditions set forth in the notes. If the Company experiences certain kinds of changes in control, the Company must offer to purchase the Exchange Notes at a price equal to 101% of the principal amount of the notes plus accrued and unpaid interest, if any, to the redemption date. Holders of the notes will have the option to redeem their notes for 101.0% of principal upon a change of control as defined by the notes and upon the Company's collateral or non-collateral asset sales as defined in the notes, at a redemption price of 100.0%.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 7. Borrowings (continued)

TRAC has no operations of its own so it is dependent upon the cash flows of its subsidiaries to meet its obligations under these notes. Since the proceeds from the Original Notes were used to repay debt owed by Interpool, an intercompany note was entered into between TRAC and Interpool with terms identical to the notes. The servicing of the intercompany note arrangement by Interpool will provide the funds for TRAC to service the interest and debt payments due under the notes.

Concurrent with the offering of the Original Notes, the Company entered into a registration rights agreement with investors which required the Company to file a registration statement with the Securities and Exchange Commission to offer exchange notes with terms substantially identical in all material respects to the Original Notes within 365 days of closing. The exchange offer commenced on June 6, 2013 and expired on July 5, 2013. Based on information provided by Wells Fargo Bank, N.A., the exchange agent for the exchange offer, as of the expiration date, \$300,000 aggregate principal amount of the Original Notes were validly tendered for exchange, representing 100% of the principal amount of the outstanding Original Notes.

The indenture governing the notes also contains various restrictive covenants, including limitations on the payment of dividends and other restrictive payments, limitations on incurrence of indebtedness, investments, creation of liens and limitations on asset sales. The proceeds from this offering were used to repay existing indebtedness of Interpool, including interest rate swap liabilities, and for general corporate purposes. The Company incurred approximately \$9,555 in fees and expenses related to the note offering. These fees and expenses are classified as deferred financing fees and will be amortized into interest expense over the seven year term of the notes.

The amount outstanding under this facility was \$300,000 at December 31, 2013 and 2012. The weightedaverage interest rates for the year ended December 31, 2013 and the period from August 9, 2012 to December 31, 2012 was 11.51% and 11.22%, respectively.

The Company has analyzed each of the redemption features included in the notes to determine whether any of these embedded features should be bifurcated in accordance with the *Derivatives and Hedging* Topic of the FASB ASC (ASC 815). The Company has concluded that the redemption feature which offers optional redemption by the Company of up to 35% of the aggregate principal amount of the notes at a redemption price of 111% of the aggregate principal, amount of the notes using the cash proceeds of an equity offering qualifies as a feature that should be bifurcated under ASC 815. The Company has determined that the resulting measurement of the fair value of this derivative is immaterial to the consolidated financial statements, and will reassess the fair value of this derivative each reporting period with any changes recorded in earnings.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 7. Borrowings (continued)

#### **ABL Facility**

Concurrent with the closing of the sale of the Original Notes, Interpool together with certain of its subsidiaries, and TRAC and TRAC Intermodal Corp entered into the ABL Facility, a \$725,000 asset-based, senior secured credit agreement, with JPMorgan Chase Bank, N.A. and a group of lenders, with JPMorgan Chase Bank, N.A. acting as administrative agent. In connection with the ABL Facility, the Company pledged certain rental fleet assets, accounts receivable and various other assets for the benefit of the lenders as collateral security for the payment and performance of the Company's obligations under the ABL Facility and related loan documents.

The ABL Facility has a five-year maturity and borrowings are limited to a maximum amount equal to the sum of (i) 85% *multiplied by* eligible accounts receivable, *plus* (ii) the lesser of (a) 85% *multiplied by* the net book GAAP depreciated value of eligible rental fleet assets and (b) 80% *multiplied by* the net orderly liquidation value percentage identified in the most recent rental fleet asset appraisals *multiplied by* the net book GAAP depreciated value of eligible rental fleet assets, *less* (iii) reserves established by JPMorgan Chase Bank, N.A., acting as the administrative agent (the "*Advance Rate*").

The ABL Facility bears an interest rate equal to the Adjusted LIBOR plus 2.75% or the Alternate Base Rate plus 1.75% (each as defined in the ABL Facility). Field exams and appraisals will be conducted by the lenders on a periodic basis, the frequency of which increases subject to certain availability triggers or during the continuance of an event of default.

The ABL Facility contains various representations and covenants, including a minimum fixed charge coverage ratio of 1.00 to 1.00 and a maximum Senior Secured Debt leverage ratio for the applicable testing periods of (i) 6.50 to 1.00 from the effective date of the ABL Facility to June 30, 2013, (ii) 6.00 to 1.00 from September 30, 2013 to June 30, 2014, (iii) 5.50 to 1.00 from September 30, 2014 to June 30, 2015, (iv) 5.00 to 1.00 from September 30, 2015 to June 30, 2016 and (v) 4.50 to 1.00 from September 30, 2016 to the maturity date.

In addition to the above financial covenants, the ABL Facility contains restrictions, which include but are not limited to, restrictions on the creation of liens, the incurrence of additional indebtedness, investments, asset dispositions, sale and leaseback transactions, swap agreements, transactions with affiliates, mergers and consolidations, liquidations and dissolutions and restricted payments (including dividends and other payments in respect of capital stock). The ABL Facility also provides for cash dominion subject to certain availability triggers. The proceeds from the ABL were used to repay existing indebtedness of Interpool, including interest rate swap liabilities, and for general corporate purposes. The Company incurred \$21,677 in fees and expenses related to the ABL facility including \$14,488 in bank fees and \$6,600 in re-titling costs. Since the current ABL Facility and the previous credit facilities were loan syndications and a number of lenders participated in both credit facilities, the Company evaluated the accounting for financing fees on a lender by lender basis in accordance with FASB ASC Topic 470-50, *Modifications and Extinguishments of Debt*. This resulted in a loss on modification of debt of \$2,136 and loss on extinguishment of debt of \$4,158 recorded in Loss on modification and extinguishment of debt and capital lease obligations in the Consolidated Statement of Operations. Approximately \$20,917 was classified as deferred financing fees and is being amortized into interest expense over the five year term of the ABL Facility.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 7. Borrowings (continued)

On December 20, 2012, the Company entered into an agreement with the above lenders to amend the ABL Facility and increase the revolving commitment by \$120,000, increasing the total facility's commitment from \$725,000 to \$845,000. In connection with this amendment the Company paid \$1,356 in upfront fees. These fees were classified as deferred financing fees and will be amortized into interest expense over the remaining term of the ABL Facility.

Additionally, during the year ended December 31, 2013, the Company further increased its borrowing capacity under the ABL Facility by \$105,000 bringing the total commitment by lenders to \$950,000. Fees paid in connection with the increase were \$670 and are being amortized over the remaining life of the loan.

The amount outstanding under this facility was \$713,000 and \$609,000 at December 31, 2013 and 2012, respectively. The weighted-average interest rates including amortized debt issuance fees for the year ended December 31, 2013 and for the period from August 9, 2012 to December 31, 2012 was 4.03% and 4.14%, respectively. At December 31, 2013, \$237,000 additional borrowing capacity was available under this facility.

#### Swaps

On August 9, 2012, in connection with the closing of the sale of the Original Notes and the ABL Facility and the repayment of the Fortis Facility, the Company terminated all six interest rate derivatives.

On January 10, 2013, the Company entered into a new interest rate swap transaction with Deutsche Bank AG effectively converting \$300,000 of variable rate debt based upon LIBOR into a fixed rate instrument. The Company will receive one month LIBOR with interest payable at a rate of 0.756% on the notional amount. At December 31, 2013, one month LIBOR was 0.168%. The agreement terminates on August 9, 2017, in line with the termination date of the ABL Facility. See Note 8.

### **Loans Payable CIMC**

During 2010, the Company contracted for the remanufacture and financing of 3,135 chassis with CIMC Vehicles Group Ltd. and CIMC Transportation Equipment, Inc. (collectively, "CIMC"). CIMC financed 90% of the acquisition cost of these remanufactured chassis. This equipment was delivered in eight tranches as manufacturing was completed over various delivery dates from October 11, 2010 to June 30, 2011 and eight corresponding financing agreements were signed. The term of each agreement is 120 months commencing on the acceptance date of the equipment. Amounts outstanding under these agreements bear an interest rate equal to LIBOR plus a margin and payments are made quarterly. Upon registration, CIMC is listed as the first lien holder on all certificates of title to the equipment. At December 31, 2013 and 2012, \$19,278 and \$21,513 was outstanding under these agreements. The weighted-average interest rates for the years ended December 31, 2013, 2012 and 2011 were 4.56%, 4.73% and 4.64%, respectively.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 7. Borrowings (continued)

### **Capital Lease Obligations**

At December 31, 2013 and 2012, the total capital lease obligations outstanding associated with leasing equipment were \$131,859 and \$177,884, respectively. The capital lease obligations mature in varying amounts from 2014 through 2021 and have stated rates ranging from 3.53% to 6.11%. The weighted-average interest rates for the years ended December 31, 2013, 2012 and 2011 were 5.10%, 5.21% and 5.38%, respectively.

### **Assets Pledged as Collateral**

The Company's debt obligations are collateralized by the Company's Leasing equipment and Net investment in direct finance leases. As of December 31, 2013 and 2012, assets pledged as collateral are as follows:

	Decen	nber 31
	2013	2012
ABL Facility	\$ 1,193,614	\$ 1,080,391
CIMC Loans	29,242	30,646
Capital Lease Obligations	194,550	253,557
Total Pledged as Collateral	\$ 1,417,406	\$ 1,364,594

The Company's 11% Senior Secured Notes are secured on a second-priority lien basis. Collateral generally consists of cash, owned chassis, accounts receivable, and investment property of the guarantors including, with limitations, the equity of the non-guarantors.

## Covenants

At December 31, 2013, under the Company's debt instruments, the Company is required to maintain certain financial covenants (as defined in each agreement) including Minimum Tangible Net Worth tests, Funded Debt to Tangible Net Worth, Senior Secured Leverage Ratio and a Fixed Charge Coverage test. As of December 31, 2013, the Company was in compliance with all covenants.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 7. Borrowings (continued)

#### **Debt Maturities**

The Company's outstanding debt, including capital lease obligations, as of December 31, 2013 matures as follows:

2014	\$ 34,029
2015	32,134
2016	41,179
2017	727,439
2018	21,465
Thereafter	 307,891
	\$ 1,164,137

### 8. Derivatives and Hedging Activities

On August 9, 2012, in connection with the closing of the sale of the Original Notes and the ABL Facility and the repayment of the Fortis Facility, the Company terminated all six existing interest rate derivatives. Additionally, on January 10, 2013, the Company entered into a new interest rate swap transaction with Deutsche Bank AG effectively converting \$300,000 of variable rate debt based upon LIBOR into a fixed rate instrument. The Company will receive one month LIBOR with interest payable at a rate of 0.756% on the notional amount. At December 31, 2013, one month LIBOR was 0.168%. The agreement terminates on August 9, 2017, in line with the termination date of the ABL Facility.

The Company accounts for derivative instruments in accordance with the *Derivatives and Hedging* Topic of the FASB ASC. In the normal course of business, the Company is exposed to fluctuations in interest rates on its floating rate debt. In order to reduce its interest rate risk, the Company utilized interest rate derivatives to manage its exposure to interest rate risks. Through the utilization of these interest rate derivatives, the Company receives floating rate payments in exchange for fixed rate payments, effectively converting its floating rate debt to a fixed rate. In accordance with the *Derivatives and Hedging* Topic of the FASB ASC, if certain conditions are met, an interest rate derivative may be specifically designated as a cash flow hedge. All of the Company's interest rate derivatives are cash flow hedges.

On the date that the Company entered into an interest rate derivative, it formally documented the intended use of the interest rate derivative and its designation as a cash flow hedge, if applicable. The Company also assessed (both at inception and on an ongoing basis) whether the interest rate derivative had been highly effective in offsetting changes in the cash flows of the floating rate interest payments on its debt and whether the interest rate derivative was expected to remain highly effective in future periods. If it were to be determined that the interest rate derivative was not (or had ceased to be) highly effective as a cash flow hedge, the Company would have discontinued hedge accounting treatment.

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 8. Derivatives and Hedging Activities (continued)

At inception of an interest rate derivative designated as a cash flow hedge, the Company established the method it would use to assess effectiveness and the method it would use to measure any ineffectiveness. The Company used the "hypothetical derivative method" to estimate the fair value of the hedged interest payments in both its assessments and measurement of hedge effectiveness. The degree to which a hedge was judged as highly effective under the hypothetical derivative method depended on a calculation involving the comparison of the change in the fair value of the actual interest rate derivative to the change in the fair value of a hypothetical terms which matched the hedged floating-rate interest payments.

The effectiveness of the Company's hedge relationships was assessed prospectively and retrospectively by regressing historical changes in the actual interest rate derivative against historical changes in the hypothetical interest rate derivative and evaluating whether certain statistical measures (such as correlation and slope) had been met. However, measurement of hedge effectiveness in the Consolidated Financial Statements each period required a comparison of the cumulative change in the fair value of the actual interest rate derivative to the cumulative change in the fair value of the hypothetical interest rate derivative. When the change in the interest rate derivative exceeded the change in the hypothetical interest rate derivative, the amount of the change in fair value by which the actual interest rate derivative exceeded the hypothetical interest rate derivative was the calculated ineffectiveness which was recorded in Interest expense in the Consolidated Statements of Operations.

In accordance with the *Derivatives and Hedging* Topic of the FASB ASC, all interest rate derivatives were recognized on the Company's Consolidated Balance Sheets at their fair value and consisted of United States dollar denominated LIBOR-based interest rate swaps. Their fair values were determined using cash flows discounted at relevant market interest rates in effect at the period close. The fair value generally reflected the estimated amounts that the Company would receive or pay to transfer the contracts at the reporting date and therefore reflects the Company's non-performance risk. See Note 16.

For the Company's interest rate derivatives designated as cash flow hedges, the effective portion of the interest rate derivative's gain or loss was deferred and initially reported as a component of Accumulated other comprehensive income (loss) ("AOCI") and subsequently reclassified into earnings when the interest payments on the debt were recorded in earnings. The ineffective portion of the interest rate derivative was calculated and recorded in Interest expense in the Consolidated Statements of Operations at each quarter end. Refer to Note 11 for further information regarding the amounts accumulated in other comprehensive loss.

The Company may, at its discretion, choose to terminate or re-designate any interest rate derivatives prior to their contractual maturities. At that time, any gains and losses previously reported in AOCI on termination would continue to amortize into interest expense or interest income to correspond to the recognition of interest expense or interest income as the interest payments on the debt affect earnings, provided that management has determined that the forecasted transactions are probable of occurring.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 8. Derivatives and Hedging Activities (continued)

On August 9, 2012, in connection with the closing of the sale of the Original Notes and the ABL Facility and the repayment of the Fortis Facility, the Company terminated all six remaining interest rate derivatives. Upon settlement, the Company paid \$91,422, which included \$1,052 of accrued interest. The balance in AOCI is being reclassified into earnings over the remaining life of the items previously hedged through October 2017, as management has determined that the forecasted transactions remain probable of occurring.

Terminated interest rate derivatives are reviewed periodically to determine if the forecasted transactions remain probable of occurring. To the extent that the debt instrument was also terminated or the occurrence of the interest payments on the debt is deemed remote, the related portion of the gain or loss associated with the terminated derivative included in AOCI would be recognized in the Consolidated Statements of Operations immediately.

For additional disclosures related to derivative instruments, see Notes 2, 11 and 16.

The Company held the following interest rate derivative designated as a cash flow hedge as of December 31, 2013:

Hedged Item	N	Current Iotional Amount	Effective Date	Maturity Date	Floating Rate	Fixed Leg Interest Rate	V	Fair alue in (a)
ABL Facility	\$	300,000	Jan-2013	Aug-2017	1M LIBOR	0.756%	\$	3,414

(a) This interest rate derivative is recorded in Other Assets in the Consolidated Balance Sheets.

At the dates indicated, the Company had in place total interest rate derivatives to fix floating interest rates on a portion of the borrowings under its debt facilities as summarized below:

			Weighted-Average	
	<b>Total Current</b>	Notional	Fixed Leg	Weighted-Average
	Amour	nt	<b>Interest Rate</b>	Remaining Term
December 31, 2013	\$	300,000	0.756%	3.5 years
December 31, 2012			—	
December 31, 2011	\$	611,096	4.115%	3.4 years

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 8. Derivatives and Hedging Activities (continued)

The following table sets forth the net of tax effect of the Company's cash flow hedge derivative instruments on the Consolidated Financial Statements for the years ended December 31, 2013, 2012 and 2011:

		Effective Portion					Ineffective Portion				
	<b>Derivative</b> <b>Instruments</b>	Gain (Loss) Recognized in		Classification of Loss Reclassified from OCI into Income	Loss Reclassified from OCI into Income (b)		Classification of Loss Recognized Directly in Income on Derivative	Recognize Directly i			
December 31, 2013	Interest rate derivatives	\$	1,081	Interest expense	\$	13,143	Interest expense	\$	(82)		
December 31, 2012	Interest rate	Ψ	1,001	interest expense	Ψ	15,115	Interest	Ψ	(02)		
D 1 01 0011	derivatives	\$	(17,572)	Interest expense	\$	17,061	expense	\$	53		
December 31, 2011	Interest rate derivatives	\$	(26,283)	Interest expense	\$	17,266	Interest expense	\$	189		

(a) This represents the change in the fair market value of the Company's interest rate derivatives, net of tax, offset by the amount of actual cash paid related to the net settlements of the interest rate derivatives, net of tax.

(b) This represents the amount of actual cash paid, net of tax, related to the net settlements of the interest rate derivatives plus any effective amortization of deferred losses on the Company's terminated derivatives, net of tax.

	 2013	 2012	 2011
Net settlements of interest rate derivatives, net of tax of (\$610), (\$7,116) and (\$9,659), respectively Amortization of terminated derivatives, net of tax of (\$7,774), (\$4,757) and	\$ 939	\$ 10,800	\$ 14,776
(\$1,603), respectively	 12,204	 6,261	 2,490
	\$ 13,143	\$ 17,061	\$ 17,266

(c) Amounts impacting income not related to OCI reclassification.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 8. Derivatives and Hedging Activities (continued)

The following table summarizes the deferred (gains) and losses for the terminated interest rate derivatives and the related amortization into interest expense for the years ended December 31, 2013, 2012 and 2011:

Hedged	Original Maximum Notional	Effective	Maturity	Fixed Rate	Term- ination	Deferred Loss Upon Term-	Unamortized Deferred (Gain) Loss at December 31,	Am Accelera	int of Deferr ortized (incl ited Amortiz nterest Expe	uding ation) into	Amount of Deferred Loss Expected to be Amortized over the Next
Item	Amount	Date	Date	%	Date	ination	2013	2013	2012	2011	12 months
(a)	\$ 60,852	Jul-2007	Oct-2017	5.299%	Dec-2007	\$ 1,853	\$ 2	\$ 33	\$ 91	\$ 179	\$ 10
(a)	200,000	Jul-2007	Jul-2017	5.307%	Dec-2007	6,412	22	141	355	657	45
(a)	163,333	Jul-2007	Jul-2014	5.580%	Dec-2007	3,773	200	413	545	624	200
(b)	150,000	Jul-2008	Oct-2014	5.512%	Jul-2008	1,711	44	65	163	246	44
(b)	150,000	Oct-2007	Oct-2014	5.512%	Jul-2008	3,498	139	235	320	394	139
(b)	480,088	Oct-2014	Oct-2017	5.436%	Jul-2008	1,711	1,711	_	_	_	145
(b)	480,088	Oct-2014	Oct-2017	5.436%	Jul-2008	1,526	1,526	—	_	—	146
(a)	163,333	Nov-2007	Jul-2014	4.605%	Jul-2008	2,082	(166)	(84)	125	272	(165)
(b)	332,525	Oct-2007	Oct-2014	4.743%	Jul-2008	7,641	(167)	102	421	748	(167)
(a)	58,238	Nov-2007	Oct-2017	4.305%	Jul-2008	862	(164)	(59)	(40)	1	(62)
(a)	193,333	Nov-2007	Jul-2017	4.365%	Jul-2008	3,265	(587)	(209)	(104)	68	(247)
(c)	37,000	Sep-2007	Jul-2014	5.526%	Mar-2011	3,122	335	809	1,074	904	335
(d)	53,286	Jul-2008	Oct-2017	3.989%	Aug-2012	2,048	1,004	678	366		469
(d)	181,667	Jul-2008	Jul-2017	4.033%	Aug-2012	8,538	4,122	2,944	1,472	_	2,135
(d)	43,333	Jul-2008	Jul-2014	4.328%	Aug-2012	11,033	3,437	5,477	2,119	—	3,437
(d)	211,567	Jul-2008	Oct-2014	4.147%	Aug-2012	17,002	6,578	7,200	3,224	_	6,578
(d)	150,000	Jul-2008	Oct-2014	4.000%	Aug-2012	5,080	1,960	2,233	887		1,960
(d)	427,407	Oct-2014	Oct-2017	5.174%	Aug-2012	46,372	46,372				3,288
Total						\$127,529	\$ 66,368	\$ 19,978	\$ 11,018	\$ 4,093	\$ 18,290

(a) This hedged item is referred to as Chassis Funding II Floating Rate Asset-Backed Notes, Series 2007-1

(b) This hedged item is referred to as Chassis Funding Floating Rate Asset-Backed Notes, Series 2007-1

(c) This hedged item is referred to as Chassis Financing Program, Term Loan Agreement—Portfolio C

(d) This hedged item is referred to as Chassis Financing Program, Portfolio A

The amount of loss expected to be reclassified from AOCI into interest expense over the next 12 months consists of net interest settlements on an active interest rate derivative in the amount of \$975 (which is net of tax of \$633) and amortization of deferred losses on the Company's terminated derivatives of \$11,086 (which is net of tax of \$7,204).

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 9. Commitments and Contingencies

## **Purchase Commitments**

At December 31, 2013, commitments for capital expenditures for leasing equipment totaled approximately \$4,968, all of which was committed for 2014.

### **Lease Commitments**

The Company is party to various operating leases relating to office facilities and certain other equipment with various expiration dates through 2019. All leasing arrangements contain normal leasing terms without unusual purchase options or escalation clauses.

Rental expense under operating leases was \$9,660, \$10,946 and \$8,649 for the years ended December 31, 2013, 2012 and 2011, respectively.

As of December 31, 2013, the aggregate minimum rental commitment under operating leases having initial or remaining non-cancelable lease terms in excess of one year was as follows:

2014	\$ 3,613
2015	1,969
2016	1,794
2017	1,264
2018	993
Thereafter	412
	\$ 10,045

The Company is party to various capital leases and is obligated to make payments related to its long-term borrowings (see Note 7).

### **Guarantees and Indemnifications**

In the ordinary course of business, the Company executes contracts involving indemnifications standard in the industry and indemnifications specific to a transaction such as an assignment and assumption agreement. These indemnifications might include claims related to any of the following: tax matters, governmental regulations, and contractual relationships. Performance under these indemnities would generally be triggered by a breach of terms of the contract or by a third-party claim. The Company regularly evaluates the probability of having to incur costs associated with these indemnifications and have accrued for any expected losses that are probable. No losses have been accrued at December 31, 2013 and 2012.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 9. Commitments and Contingencies (continued)

At December 31, 2013, the following guarantees and indemnifications for which payments are possible are as follows:

### Taxes

In the ordinary course of business, the Company provides various tax-related indemnifications as part of transactions. The indemnified party typically is protected from certain events that result in a tax treatment different from that originally anticipated. The Company's liability typically is fixed when a final determination of the indemnified party's tax liability is made. In some cases, a payment under a tax indemnification may be offset in whole or in part by refunds from the applicable governmental taxing authority. Interpool is party to numerous tax indemnifications and many of these indemnities do not limit potential payment; therefore, it is unable to estimate a maximum amount of potential future payments that could result from claims made under these indemnities.

## **Contractual Relationships**

In 2003, the Company arranged a leasing transaction between one of its major customers and a financial institution for up to 3,000 domestic containers. As part of this transaction, the Company received initial fees and agreed to provide certain guarantees related to the fair value of the equipment if the lessee terminated the lease or if the lessee was unable to meet its obligations under the terms of the lease. As such, the Company had accrued for the estimated value of its liability amounting to \$1,090. During 2011, the Company's obligation under this guarantee expired, resulting in the reversal of this accrual which is included in Other (income) expense, net in the Consolidated Statements of Operations.

## Other

The Company is engaged in various legal proceedings from time to time incidental to the conduct of its business. Such proceedings may relate to claims arising out of accidents that occur which involve death and injury to persons and damage to property. Accordingly, the Company requires all of its lessees to indemnify the Company against any losses arising out of such accidents or other occurrences while its equipment is on-hire to the lessees. In addition, the Company's lessees are generally required to maintain minimum levels of general liability and property insurance coverages which are standard in the industry. The Company maintains general liability and property damage policies in the event that the above lessee coverages are insufficient or there is a loss for which the Company is responsible.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## 9. Commitments and Contingencies (continued)

While the Company believes that such coverage should be adequate to cover current claims, there can be no guarantee that future claims will never exceed such amounts. Nevertheless, the Company believes that no current or potential claims of which it is aware will have a material adverse effect on its consolidated financial condition, results of operations or cash flows.

The Company is subject to legal proceedings and claims in the ordinary course of business, principally personal injury and property casualty claims. The Company may spend significant financial and managerial resources to defend itself against such claims, even when they are without merit. The Company is not aware of any legal proceedings or claims that it believes will have, individually or in the aggregate, a material adverse effect on the Company, its consolidated financial condition, results of operations or cash flows.

## **10. Income Taxes**

Deferred tax assets and liabilities are recognized for the expected future taxation of events that have been reflected in the Consolidated Financial Statements. Deferred tax assets and liabilities are determined based on the differences between the book values and tax bases of assets and liabilities, using tax rates in effect for the years in which the differences are expected to reverse. A valuation allowance is provided to offset any deferred tax assets if, based upon the relevant facts and circumstances, it is more likely than not that some or all of the deferred tax assets will not be realized. U.S. income taxes are generally not provided on undistributed earnings of U.S.-owned foreign subsidiaries as such earnings are considered permanently invested in the foreign jurisdictions. The Company's liability for uncertain tax positions represents open tax return positions and tax assessments received and are reflected in Accrued expenses and other liabilities.

The Company's chassis leasing business is primarily domiciled in the United States. Therefore, its income is primarily subject to United States taxation.

Domestic and foreign pre-tax income was as follows:

	Year ended December 31						
	2013			2012		2011	
Domestic	\$	(13,472)	\$	(7,571)	\$	(8,162)	
Foreign		2,273	_	2,306		200	
Total	\$	(11,199)	\$	(5,265)	\$	(7,962)	

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## **10. Income Taxes (continued)**

The provision (benefit) for income taxes is comprised of the following:

	Year ended December 31				31	
		2013		2012		2011
Current taxes:						
Federal	\$	796	\$		\$	(110)
State		54		255		(930)
Foreign		398		400		783
Total current taxes		1,248		655		(257)
Deferred taxes:						
Federal		14,211		(2,207)		(2,543)
State		1,936		(1,010)		(1,184)
Foreign		759		387		(70)
Total deferred taxes		16,906		(2,830)		(3,797)
Total provision (benefit) for income taxes	\$	18,154	\$	(2,175)	\$	(4,054)

The increase in the tax provision from 2012 to 2013 is due primarily to the Company recognizing for tax purposes a \$56,120 gain from the distribution of stock in a related company. The recognized gain was fully offset by net operating loss carryforwards.

Significant components of deferred tax assets and liabilities were as follows:

	Decem	ber 31
	2013	2012
Deferred tax assets:		
Loss carryforwards	\$ 295,387	\$ 307,134
Derivative instruments	24,829	33,900
Other	8,296	4,082
Deferred tax assets	328,512	345,116
Valuation allowance	(2,931)	(2,307)
Total deferred tax assets	325,581	342,809
Deferred tax liabilities:		
Operating property, net	398,788	382,461
Derivative Instruments	26,124	33,917
Total deferred tax liabilities	424,912	416,378
Net deferred tax liabilities	\$ 99,331	\$ 73,569

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

## **10. Income Taxes (continued)**

Through December 31, 2013, the Company has incurred passive activity loss ("PALs"), net operating loss ("NOLs") carryforwards and Alternative Minimum Tax ("AMT") credit carryforwards of approximately \$228,931, \$508,804 and \$836, respectively, for U.S. federal and state income tax purposes. The PALs and AMT credits can be carried forward indefinitely to offset income generated only from future leasing activities.

The remaining \$508,804 of NOLs can be carried forward to offset any income from future leasing activities or other future non-leasing taxable income (i.e., dividends, interest, and capital gain income). The NOL carryforward will not begin to expire until 2028. The Company does not believe a valuation allowance is required for federal taxes with respect to these PALs or NOLs. However, as of December 31, 2013 and 2012, the Company has a valuation allowance recorded of \$2,931 and \$2,307, respectively, relating to state NOL and capital loss carryforwards which have a remaining expiration period of six years or less.

A reconciliation of the U.S. statutory tax rate to the effective tax rate for continuing operations follows:

	Year end	Year ended December 31						
	2013	2012	2011					
U.S. statutory rate	35.0%	35.0%	35.0%					
State taxes	(12.2)	19.9	(4.9)					
Foreign earnings taxed at other than 35%	(4.8)	(7.8)	(8.7)					
Gain	(175.3)							
Changes in uncertain tax positions	(0.1)		9.2					
Valuation allowances	(5.6)	(5.5)	22.7					
Permanent tax items	0.9	(0.3)	(3.8)					
Other	—		1.4					
Effective tax rate	(162.1)%	41.3%	50.9%					

The current year effective tax rate differs from the U.S. federal tax rate of 35% primarily due to state and local income taxes, foreign earnings and permanent differences between book and tax treatment of certain items including a recognized gain from the distribution of stock in a related company. The tax gain resulted from the difference between the fair market value of the stock at the time of the distribution and the stock's historical tax basis. The transaction that produced the gain for income tax purposes did not result in a corresponding book gain. This difference is reflected in the significant increase in the Company's effective tax rate for the current year. The decrease in the effective tax rate from 2011 to 2012 is due primarily to adjustments to effective state tax rates and changes in uncertain tax positions between the years.

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### **10. Income Taxes (continued)**

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

Balance at December 31, 2011	\$ 84
Change during 2012	
Balance at December 31, 2012	84
Change during 2013	
Balance at December 31, 2013	\$ 84

As of December 31, 2013, 2012 and 2011 the Company had \$152, \$143 and \$143 of unrecognized tax benefits (comprised of unrecognized tax benefits and associated interest and penalties), all of which, if recognized, would favorably affect the Company's effective tax rate. The Company recognizes accrued interest and penalties related to unrecognized tax benefits in income tax expense. During the year ended December 31, 2013, the Company recognized approximately \$9 in interest and penalties. No interest and penalties were recognized during the years ended December 31, 2012 and 2011.

The statutes for the Company's 2010 to 2012 federal income tax returns and 2009 to 2012 state tax returns remain subject to examination. The Company does not expect the outcome of any federal or state examinations to have a material impact on the Consolidated Financial Statements. In addition, the Company's NOLs generally remain subject to potential examination until three years from their utilization year regardless of their year of origin.

As of December 31, 2013, 2012 and 2011 the cumulative undistributed foreign earnings were approximately \$2,273, \$2,306 and \$200, respectively. Determining the unrecognized deferred tax liability for these undistributed foreign earnings is not practical. The Company considers all of its foreign earnings to be permanently invested in the foreign jurisdictions.

### Notes to Consolidated Financial Statements (continued)

### (Dollars in Thousands, Except for Share Amounts)

#### **11. Accumulated Other Comprehensive Loss**

Accumulated other comprehensive loss includes the changes in the fair value of derivative instruments, reclassification into earnings of amounts previously deferred relating to derivative instruments and foreign currency translation gains and losses primarily relating to the Company's Canadian operation.

The components of Accumulated comprehensive (loss), net of tax, are as follows:

	Unrealized Gain (Loss) on Derivative Instruments			t Derivative Loss to be Reclassified to Earnings	C	Foreign Currency canslation		Total ccumulated Other mprehensive Loss
Balance, December 31, 2010	\$	(37,906)	\$	(4,996)	\$	(346)	\$	(43,248)
Reclassification of terminated derivative Current-period other comprehensive (loss)		1,888		(1,888)		_		
income		(11,507)		2,490		642		(8,375)
Balance, December 31, 2011	\$	(47,525)	\$	(4,394)	\$	296	\$	(51,623)
Reclassification of terminated derivatives Current-period other comprehensive (loss)		54,297		(54,297)		—		—
income		(6,772)		6,261		158	_	(353)
Balance, December 31, 2012 Current-period other comprehensive (loss)	\$	_	\$	(52,430)	\$	454	\$	(51,976)
income		2,020		12,204		(596)		13,628
Balance, December 31, 2013	\$	2,020	\$	(40,226)	\$	(142)	\$	(38,348)

The amount of loss expected to be reclassified from Accumulated other comprehensive loss into interest expense over the next twelve months consists of net interest settlements on an active interest rate derivative in the amount of \$975 (which is net of tax of \$633) and amortization of deferred losses on the Company's terminated derivatives of \$11,086 (which is net of tax of \$7,204).

The following table presents the effects of reclassifications out of AOCI and into the Consolidated Statement of Income:

		 Year	er 31	er 31,			
	Income Statement Line Item	 2013	2012		2011		
Total loss in AOCI reclassifications for previously unrealized net							
losses on terminated derivatives	Interest expense	\$ 19,978	\$ 11,018	\$	4,093		
Related income tax benefit	Benefit for income taxes	 (7,774)	 (4,757)		(1,603)		
Net loss reclassified out of AOCI		\$ 12,204	\$ 6,261	\$	2,490		

#### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 12. Share-Based Payments

### **Restricted Stock Awards—SCT Chassis, Inc.**

On March 28, 2012, the Company's indirect parent, SCT Chassis, Inc. increased its authorized share capital to 71,000,000 common shares, par value \$0.01 per share. SCT Chassis, Inc. issued 68,459,471 common shares to its parent, Seacastle Inc. who previously held 200 shares. On May 31, 2012, Interpool purchased 540,329 shares of common stock of SCT Chassis, Inc. at a fair market value of \$6.17 per share for a total of \$3,334 for use in its newly created stock incentive program for key employees. Additionally, on September 30, 2012 Interpool purchased 3,181 shares at a fair market value of \$6.17 per share for a total of \$19 and on December 13, 2012 an additional 40,900 shares were purchased at a fair market value of \$6.41 per share for a total of \$262. As a result of these transactions, SCT Chassis, Inc. has 69,044,081 common shares outstanding. The fair value of these shares was determined by a valuation by the Board of Directors of Seacastle Inc. In determining fair market value, the Board of Directors relies on a number of valuation approaches including the market-based approach using current market multiples as well as the income approach utilizing a discounted cash flow analysis.

Certain key employees of Interpool held restricted shares of Seacastle Inc. During June 2012, these employees exchanged an aggregate of 58,425 shares of Seacastle Inc. common stock for 55,212 shares of SCT Chassis, Inc. common stock, at an exchange ratio of 0.945 of an SCT Chassis, Inc. share for each share of Seacastle Inc. common stock. The 58,425 shares of Seacastle Inc. common stock included 45,934 vested shares (37,365 granted vested shares and 8,569 employee purchased shares) and 12,491 unvested restricted shares. These were exchanged into 43,408 vested shares (35,310 granted vested shares and 8,098 employee purchased shares) and 11,804 unvested restricted shares. The unvested shares related to this exchange will vest over periods through January 1, 2014.

The Company accounted for the exchange of the awards as a modification in accordance with the *Compensation—Stock Compensation* Topic of the FASB ASC where applicable and determined no additional compensation charges were required. The Company will record compensation expense on the unvested shares at the date of the exchange over the remaining vesting period.

On June 1, 2012, a total of 493,214 restricted shares of SCT Chassis, Inc. were granted to key employees of the Company at a fair value of \$6.17 per share or a total fair value of \$3,043. Of this grant, 123,305 shares vested immediately, with the remainder vesting in equal increments on January 1, 2013, 2014 and 2015. On July 31, 2012, 53,079 shares were granted at a fair value of \$6.17 per share or a total fair value of \$327. Of this grant, 13,270 shares vested immediately, with the remainder vesting in equal increments on July 1, 2013, 2014 and 2015. Finally, on October 31, 2012, 40,900 shares were granted at a fair value of \$6.41 per share or a total fair value of \$262. These shares vest in equal increments on January 1, 2013, 2014, 2015, and 2016.

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 12. Share-Based Payments (continued)

On March 1, 2013, 27,599 restricted shares of SCT Chassis, Inc. were granted at a fair value of \$7.15 per share or a total fair value of \$197. Of this grant 6,900 shares vested immediately, with the remainder vesting in equal increments on January 1, 2014, 2015 and 2016. On May 1, 2013, 21,570 restricted shares of SCT Chassis, Inc. were granted at a fair value of \$7.63 per share or a total fair value of \$165. These shares will vest in equal increments on January 1, 2014, 2015, 2016 and 2017. Finally, on December 1, 2013, 50,000 restricted shares of SCT Chassis, Inc. were granted at a fair value of \$7.63 per share or a total fair value of \$382. These shares will vest in equal increments on January 1, 2014, 2015, 2016 and 2017.

At December 31, 2013, the Management Shareholder Agreements also provide for additional grants of 1,176,954 restricted shares if certain performance conditions are achieved or if certain market conditions are met following a liquidity event. No compensation expense has been recorded since achievement of these conditions is not considered probable. As of December 31, 2013, the total number of shares authorized for grant under this plan was 2,540,329 with 1,977,556 shares available for future grant.

During the years ended December 31, 2013 and 2012, the Company recorded share-based compensation expense of \$1,181 and \$1,765, respectively. Compensation expense is recorded as a component of Selling, general and administrative expense in the Company's Consolidated Statements of Operations and is recognized on a straight-line basis with the compensation cost recognized as of any date being at least equal to the portion of the grant-date fair value that is vested at that date. Total unrecognized compensation cost was approximately \$1,377 at December 31, 2013, which is expected to be recognized over the remaining weighted-average vesting period of 1.6 years.

Non-vested Shares	Shares	G	Veighted- Average rant Date r Value per share	S	r Value of hares at ant Date
Non-vested at January 1, 2012		\$		\$	
Granted	598,997		6.27		3,756
Forfeited	(3,031)		6.17		(19)
Vested	(144,606)		6.22		(900)
Non-vested at December 31, 2012	451,360	\$	6.29	\$	2,837
Granted	99,169		7.50		743
Forfeited	(23,750)		6.17		(146)
Vested	(174,336)		6.34		(1,106)
Non-vested at December 31, 2013	352,443	\$	6.61	\$	2,328

#### Notes to Consolidated Financial Statements (continued)

(Dollars in Thousands, Except for Share Amounts)

### 12. Share-Based Payments (continued)

#### **Stock Repurchases**

During the year ended December 31, 2013, Interpool purchased 102,122 shares of SCT Chassis, Inc. common stock from employees to meet their minimum statutory withholding requirements upon share vesting and to repurchase shares from employees upon termination. The cost of these shares was \$820 and is included in Member's interest in the Consolidated Balance Sheet.

#### 13. Segment and Geographic Information

The Company's principal business operations consist of the leasing of intermodal transportation equipment. The Company provides such services to its customers through two operating and reportable segments, the Marine Market segment and the Domestic Market segment. The Company does not aggregate its operating segments. The reportable segments are based on the chassis markets that are served by the Company. Revenue and expenses not directly assigned to reportable segments, such as equipment repair and storage services performed at third-party facilities, certain headquarter-related expenses and certain maintenance, repair and positioning costs re-billed to customers are reflected in the Other category. Assets in the Other category are primarily made up of idle chassis and axle sets. Reporting under the aforementioned segment structure facilitates the Company's chief operating decision maker's ability to allocate resources and assess the Company's performance.

The Marine Market segment provides marine chassis to the world's leading shipping lines and motor carriers. A marine chassis is typically 20', 40' or 45' in length and is used in the transport of dry or refrigerated marine shipping containers of the same size carrying goods between port terminals and/or railroad ramps and retail or wholesale warehouse or store locations.

The Domestic Market segment provides domestic chassis to major U.S. intermodal transportation companies and Class 1 railroads. A domestic chassis is typically 53' in length and is used in the transport of domestic shipping containers of the same size carrying goods between railroad ramps and retail or wholesale warehouses or store locations.

Product offerings in the Marine and Domestic Market segments include both short-term and long-term leasing arrangements. Short term or pool leasing arrangements operate under the concept of a chassis pool, which is similar to a car rental model, whereby the Company provides a shared pool of chassis at major intermodal transportation points such as port terminals and railroad ramps for use by multiple customers on an as-needed basis. Customers in pools generally enter into pool user agreements for a period of 1 to 3 years and may be subject to subscription levels for minimum chassis usage, known as minimum usage or subscription arrangements.

#### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 13. Segment and Geographic Information (continued)

The long-term and direct finance leasing arrangements typically represent long-term triple-net leases with fixed rate per diems, which require the lessee to pay all maintenance fees, insurance premiums and tax payments related to the equipment. Under a term lease, the Company retains the benefit and residual value of, and bears the risk of re-leasing the asset at the end of the lease term. Under a direct finance lease, the customer typically receives a bargain purchase option at the expiration of the lease.

The accounting policies of the segments are the same as those described in Note 2; however, certain expenses are allocated among segments using metrics such as revenue, units in fleet, net book value of equipment or headcount. Given their relative significance to total assets and ability to be identified to reportable segments, leasing assets represents the most significant balance sheet item reviewed by the Company's chief operating decision maker.

In accordance with FASB ASC 280-10 and because the Company's management views goodwill as a corporate asset, the Company does not allocate its goodwill balance to its reportable segments. However, in accordance with the provisions of FASB ASC 350, *Intangibles-Goodwill and Other*, the Company is required to allocate goodwill to each reporting unit in order to perform its annual impairment review of goodwill. See Note 6.

The Company evaluates current and future projected segment performance and allocates resources to them primarily based upon Adjusted EBITDA. The Company defines EBITDA as income (loss) before income taxes, interest expenses (net of interest income), depreciation and amortization, impairment of assets and leasing equipment, loss on retirement of debt and other expense (income). The Company defines Adjusted EBITDA as EBITDA excluding certain remanufacturing expenses, non-cash share-based compensation and principle collections on direct finance leases. Adjusted EBITDA helps management identify controllable expenses and make decisions designed to help the Company meet its current financial goals and optimize its financial performance. Accordingly, the Company believes this metric measures its financial performance based on operational factors that management can impact in the short-term, namely the cost structure and expenses of the organization.

## Notes to Consolidated Financial Statements (continued)

# (Dollars in Thousands, Except for Share Amounts)

# 13. Segment and Geographic Information (continued)

The following tables show segment information for the years ended December 31, 2013, 2012 and 2011.

2013	Ν	larine Iarket gment		Domestic Market segment		Other		Total
Term revenue	\$	45,782		18,227	\$		\$	64,009
Pool revenue		273,391	Ψ	135,171	Ψ		Ψ	408,562
All other revenue	_	25,990		6,852		9,831		42,673
Total revenue		345,163		160,250		9,831		515,244
Adjusted EBITDA		96,731		79,410		(13,177)		162,964
Depreciation expense		33,862		30,923		7,006		71,791
Net investment in direct finance leases		24,865		161				25,026
Leasing equipment	-	742,434		475,371		176,283		1,394,088
Capital expenditures for long-lived assets	1	102,837		38,276		4,225		145,338
		larine Iarket		Domestic Market				
2012		gment		segment		Other		Total
Term revenue	\$	69,886	\$	18,108	\$		\$	87,994
Pool revenue		164,375		120,691				285,066
All other revenue		20,863		7,264	·	13,406		41,533
Total revenue		255,124		146,063		13,406		414,593
Adjusted EBITDA	]	106,342		66,819		(13,267)		159,894
Depreciation expense		31,544		26,245		8,263		66,052
Net investment in direct finance leases		40,523		206		1.50.001		40,729
Leasing equipment	(	594,588		470,894		159,901		1,325,383
Capital expenditures for long-lived assets		52,476		50,514		588		103,578
		larine Iarket		Domestic Market				
2011		gment		segment		Other		Total
Term revenue	\$	84,692	\$	16,415	\$		\$	101,107
Pool revenue	]	106,226		94,823				201,049
All other revenue		16,802		4,318		16,068		37,188
Total revenue	2	207,720		115,556		16,068		339,344
Adjusted EBITDA		97,076		53,986		(12,344)		138,718
Depreciation expense		33,053		22,586		8,752		64,391
Net investment in direct finance leases		50,418		4,358				54,776
Leasing equipment	(	594,444		422,297		175,919		1,292,660
Capital expenditures for long-lived assets		3,964		27,743		823		32,530

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 13. Segment and Geographic Information (continued)

The following are reconciliations of the total measure of profit or loss to the Company's net loss.

	Year ended December 31							
	2013	2012	2011					
Adjusted EBITDA	\$ 162,964	\$ 159,894	\$ 138,718					
Principal collections on direct finance leases, net of interest earned	(5,706)	(7,836)	(12,191)					
Non-cash share-based compensation	(1,181)	(1,765)	(58)					
Remanufacturing expense		—	(4,096)					
Interest expense	(91,085)	(75,102)	(65,835)					
Depreciation expense	(71,791)	(66,052)	(64,391)					
Impairment of leasing equipment	(5,857)	(6,506)	(1,544)					
Loss on modification and extinguishment of debt and capital lease obligations	(904)	(8,850)	(733)					
Interest income	287	143	633					
Other (expense) income, net	2,074	809	1,535					
Loss before benefit for income taxes	(11,199)	(5,265)	(7,962)					
Provision (benefit) for income taxes	18,154	(2,175)	(4,054)					
Net loss	\$ (29,353)	\$ (3,090)	\$ (3,908)					

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### **Geographic Information**

Primarily all of the Company's revenues and long-lived assets are attributable to the United States, the Company's country of domicile.

### **14. Defined Contribution Plan**

The Company has a defined contribution plan covering substantially all of its eligible employees. Participating employees may make contributions to the plan, through payroll deductions. The Company matches 100% of the employee's contribution to the extent such employee contribution did not exceed 6% of such employee's compensation. For the years ended December 31, 2013, 2011 and 2012, the Company contributed approximately \$1,415, \$1,078 and \$1,148, respectively, to this plan. These amounts are included in Selling, general and administrative expenses on the Consolidated Statements of Operations.

## **15. Related Party Transactions**

### Management, Facility Fees and Chassis Leasing

Beginning in July 2007, management and facility fees have been allocated among affiliates of Seacastle Inc. Such allocations relate to expenses incurred and services performed by one affiliate on behalf of another affiliate. For the years ended December 31, 2013, 2012 and 2011, the Company reflected income of \$296, \$336 and \$76, respectively, associated with such allocations.

### Notes to Consolidated Financial Statements (continued)

### (Dollars in Thousands, Except for Share Amounts)

#### **15. Related Party Transactions (continued)**

The Company believes the estimates and assumptions used in deriving such allocations are reasonable and would not be materially different if negotiated independently. Included in such amounts are expenses for share-based compensation allocated from Seacastle Inc., the Parent, relative to both dedicated and shared Seacastle Inc. employees. These amounts are recorded in Selling, general and administrative expenses on the Consolidated Statements of Operations.

The Company has a net receivable from affiliates of \$1,823 and \$1,696 at December 31, 2013 and 2012, respectively, which is included in Other assets on the Consolidated Balance Sheets.

The Company also leases chassis to the Florida East Coast railway ("FEC") under term lease and pool arrangements. The parent company to the FEC is Florida East Coast Industries, Inc., which is owned by private equity funds managed by affiliates of Fortress Investment Group LLC. For the years ended December 31, 2013, 2012 and 2011, the Company recorded revenue from FEC of \$1,028, \$664 and \$556, respectively.

In addition to the above, during 2013, the Company received a one-time stock distribution in a related company that resulted in a tax gain of \$56.1 million without producing a corresponding book gain. The Company recorded a non-cash tax provision related to this gain of \$22.1 million. The recognized tax gain was fully offset by net operating loss carryforwards.

### 16. Fair Value of Financial Instruments

The Company applies the provisions included in the *Fair Value Measurement* Topic in the FASB ASC to all financial and non-financial assets and liabilities. This Topic emphasizes that fair value is a market-based measurement, not an entity-specific measurement. The objective of a fair value measurement is to estimate the price at which an orderly transaction to sell the asset or to transfer the liability would take place between market participants at the measurement date under current conditions (that is, an exit price) at the measurement date from the perspective of the market participant that holds the asset or owes the liability. The Topic requires the use of valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. These inputs are prioritized as follows:

- Level 1: Observable inputs such as quoted prices in active markets for identical assets or liabilities that the Company can access at the measurement date. A quoted price in an active market provides the most reliable evidence of fair value and shall be used without adjustment to measure fair value whenever available.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. If the asset or liability has a specified (contractual) term, a Level 2 input must be observable for substantially the full term of the asset or liability. Level 2 inputs include quoted prices for similar assets or liabilities in active markets and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.

### Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 16. Fair Value of Financial Instruments (continued)

• Level 3: Unobservable inputs for which there is little or no market data and which require internal development of assumptions about how market participants price the asset or liability. In developing unobservable inputs, the Company may begin with its own data, but it shall adjust those data if reasonably available information indicates that other market participants would use different data or there is something particular to the Company that is not available to other market participants.

In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible and considers counterparty credit risk and the Company's credit risk in its assessment of fair value.

The following table sets forth the valuation of the Company's financial assets and liabilities measured at fair value on a recurring basis by the input levels (as defined) at the dates indicated:

	Fair Value as of December 31,				Fair Value Measurement as of December 31, 2013 using Fair Value Hierarchy									
	2	2013	L	evel 1	Le	evel 2	Leve	el 3						
Assets:														
Cash and cash equivalents	\$	11,843	\$	11,843	\$	_	\$							
Derivative instruments (a)		3,414			— 3,414									
	Fair '	Value as				easuremen								

	of ember 31,						
Assets: Cash and cash equivalents Liabilities:	 2012	Level 1		Level 2		Lev	el 3
	\$ 26,556	\$	26,556	\$	_	\$	_
Derivative instruments (b)			—				

(a) On January 10, 2013, the Company entered into an interest rate swap transaction which effectively converts \$300,000 of variable rate debt based upon LIBOR into a fixed rate instrument. See Note 7 and Note 8.

(b) The Company terminated all interest rate derivatives on August 9, 2012 in connection with the closing of the sale of the Original Notes and the ABL Facility and repayment of the Fortis Facility. See Note 7 and Note 8.

#### Notes to Consolidated Financial Statements (continued)

### (Dollars in Thousands, Except for Share Amounts)

### 16. Fair Value of Financial Instruments (continued)

*Cash and cash equivalents:* Cash and cash equivalents include all cash balances and highly liquid investments having original maturities of three months or less at the time of purchase. These instruments are stated at cost, which approximates market value because of the short-term nature of the instruments.

Derivative instruments: The Company's interest rate derivative was recorded at fair value in Other Assets on the Company's Consolidated Balance Sheets and consists of a United States dollar denominated LIBOR-based interest rate swap. Its fair value was determined using cash flows discounted at relevant market interest rates in effect at the period close. The fair value generally reflected the estimated amounts that the Company would receive or pay to transfer the contracts at the reporting date and therefore reflected the Company's or counterparty's non-performance risk. Additionally, the Company has analyzed each of the redemption features included in the notes to determine whether any of these embedded features should be bifurcated in accordance with the *Derivatives and Hedging* Topic of the FASB ASC (ASC 815). The Company has concluded that the redemption feature which offers optional redemption by the Company of up to 35% of the aggregate principal amount of the notes at a redemption price of 111% of the aggregate principal amount of the resulting measurement of the fair value of this derivative is immaterial to the consolidated financial statements, and will reassess the fair value of this derivative each reporting period with any changes recorded in earnings.

Leasing equipment that is deemed to be impaired is measured at fair value on a non-recurring basis. The fair value is calculated using the income approach based on inputs classified as level 2 in the fair value hierarchy.

The Company believes the carrying amounts of cash and cash equivalents, accounts receivable, accounts payable and accrued expenses and other liabilities approximates the fair value of these financial instruments because of their short-term nature.

*Debt:* The Company's debt consists of fixed and floating rate instruments. Variable interest rate debt is \$436,162 as of December 31, 2013 and \$634,899 as of December 31, 2012. Accordingly, the Company's variable rate debt approximates market value for similar instruments at the respective dates. The Company had fixed rate debt of \$727,975 as of December 31, 2013 and \$473,498 as of December 31, 2012. In order to estimate the fair value of its fixed rate debt, where quoted market prices were not available, the Company valued the instruments using a present value discounted cash flow analysis with a discount rate approximating current market rates of similar term debt at the end of each period. The discount rate used in the present value calculation was 4.91% at December 31, 2013 and 5.46% at December 31, 2012. Fair value was calculated based on inputs classified as Level 2 in the fair value hierarchy.

### Notes to Consolidated Financial Statements (continued)

### (Dollars in Thousands, Except for Share Amounts)

### 16. Fair Value of Financial Instruments (continued)

The carrying amounts and fair values of the Company's financial instruments are as follows:

	Decemb	oer 31, 2013	Decembe	r 31, 2012
	Carrying Amount of Asset (Liability)	Fair Value of Asset (Liability)	Carrying Amount of Asset (Liability)	Fair Value of Asset (Liability)
Total debt	(1,164,137)	(1,205,298)	(1,108,397)	(1,106,875)

#### **17. Guarantor Financial Information**

On August 9, 2012, TRAC along with TRAC Intermodal Corp., entered into a Purchase Agreement pursuant to which it sold \$300,000 total principal amount of the Original Notes. Concurrent with the offering of the Original Notes, the Company entered into a registration rights agreement with investors which requires the Company to file a registration statement with the Securities and Exchange Commission to offer exchange notes with terms substantially identical in all material respects to the Original Notes within 365 days of closing. The exchange offer commenced on June 6, 2013 and expired on July 5, 2013. Based on information provided by Wells Fargo Bank, N.A., the exchange agent for the exchange offer, as of the expiration date, \$300,000 aggregate principal amount of the Original Notes. The notes are jointly and severally guaranteed unconditionally on a senior secured basis by all of the Issuer's existing and future wholly-owned domestic subsidiaries, with certain exceptions. All guarantor subsidiaries are 100% owned by the Issuer. All amounts in the following tables are in thousands.

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 17. Guarantor Financial Information (continued)

### TRAC Intermodal LLC Condensed Consolidating Balance Sheet December 31, 2013

	Issuer Parent	Guarantor ubsidiaries	Non-Guarantor Subsidiaries		Eliminations		С	onsolidated
Assets								
Cash and cash equivalents	\$ 	\$ 11,308	\$	535	\$		\$	11,843
Accounts receivable, net		112,550		588		—		113,138
Net investment in direct finance leases	_	35,237		_		(10,211)		25,026
Leasing equipment, net of accumulated								
depreciation	—	1,380,685		13,403				1,394,088
Goodwill		251,907		—		—		251,907
Affiliate and intercompany receivable		1,994		—		(171)		1,823
Intercompany interest receivable	12,467			_		(12,467)		
Intercompany note receivable	300,000					(300,000)		—
Investment in subsidiary	523,658	3,130				(526,788)		
Other assets	 	 43,073		1,012				44,085
Total assets				\$				
	\$ 836,125	\$ 1,839,884		15,538	\$	(849,637)	\$	1,841,910
Liabilities member's interest								
Accounts payable, accrued expenses and other								
liabilities	\$ 12,467	\$ 42,027	\$	290	\$		\$	54,784
Intercompany payable				171		(171)		—
Intercompany note payable		300,000		—		(300,000)		
Intercompany interest payable		12,467		—		(12,467)		
Intercompany lease payable		—		10,211		(10,211)		
Deferred income taxes, net		97,595		1,736		—		99,331
Debt and capital lease obligations	 300,000	 864,137						1,164,137
Total liabilities	312,467	1,316,226		12,408		(322,849)		1,318,252
Total member's interest	 523,658	 523,658		3,130		(526,788)		523,658
Total liabilities and member's interest	\$ 836,125	\$ 1,839,884	\$	15,538	\$	(849,637)	\$	1,841,910

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 17. Guarantor Financial Information (continued)

#### TRAC Intermodal LLC Condensed Consolidating Statements of Operations and Comprehensive (Loss) Income For The Year Ended December 31, 2013

	Issuer Parent		uarantor bsidiaries	Non-Guarantor Subsidiaries		Eliminations	Ce	onsolidated
Total Revenue	\$		\$ 512,351	\$ 3,20	7	\$ (314)	\$	515,244
Direct operating expenses		_	289,726	4				289,767
Selling, general and administrative expenses			57,303	72	8	_		58,031
Depreciation expense			71,120	67	1			71,791
Provision for doubtful accounts			11,369	-	_			11,369
Impairment of leasing equipment			5,857	-	_			5,857
Loss on modification and extinguishment of								
debt and capital lease obligations			904	-	_	—		904
Interest expense		33,000	91,083	32	3	(33,321)		91,085
Interest income		(33,000)	(294)	-	_	33,007		(287)
Equity in earnings of subsidiary		29,353	(613)	-	_	(28,740)		—
Other income, net			 (2,069)	(5	5)			(2,074)
Total expenses		29,353	524,386	1,75	8	(29,054)		526,443
(Loss) income before provision for income								
taxes		(29,353)	(12,035)	1,44	9	28,740		(11,199)
Provision for income taxes			 17,318	83	6			18,154
Net (loss) income		(29,353)	(29,353)	61	3	28,740		(29,353)
Unrealized gain on derivative instruments, net of tax of (\$1,313)		_	2,020	_	_	_		2,020
Derivative loss reclassified into earnings, net of tax of (\$7,774)		_	12,204	-				12,204
Foreign currency translation loss, net of tax of \$398		_	(596)		_			(596)
Total other comprehensive income			 13,628		_			13,628
Total comprehensive (loss) income	\$	(29,353)	\$ (15,725)	\$ 61	3	\$ 28,740	\$	(15,725)

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 17. Guarantor Financial Information (continued)

### TRAC Intermodal LLC Condensed Consolidating Statement of Cash Flows For The Year Ended December 31, 2013

	Issuer Parent		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Eliminations		Со	nsolidated
Net cash provided by (used in) operating										
activities	\$		\$	64,539	\$	(184)	\$	2,401	\$	66,756
Investing activities:										
Proceeds from sale of leasing equipment				7,066		_		—		7,066
Collections on net investment in direct finance										
leases, net of interest earned				8,107				(2,401)		5,706
Purchase of leasing equipment				(141,113)		_		_		(141,113)
Purchase of fixed asset				(4,225)						(4,225)
Net cash used in investing activities				(130,165)		_		(2,401)		(132,566)
Financing activities:										
Proceeds from long-term debt				142,000						142,000
Repayment of long-term debt				(87,290)						(87,290)
Cash paid for debt issuance fees				(2,267)				_		(2,267)
Excess tax benefits – restricted shares				73						73
Repurchase of shares from employees				(820)						(820)
Net cash provided by financing activities		_		51,696		_		_		51,696
Effect of changes in exchange rates on cash and										
cash equivalents				(599)						(599)
Net decrease in cash and cash equivalents				(14,529)		(184)		_		(14,713)
Cash and cash equivalents, beginning of period				25,837		719		_		26,556
Cash and cash equivalents, end of period	\$		\$	11,308	\$	535	\$		\$	11,843

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 17. Guarantor Financial Information (continued)

### TRAC Intermodal LLC Condensed Consolidating Balance Sheet December 31, 2012

	 Issuer Parent		Guarantor Subsidiaries	Non-Guarantor Subsidiaries		Eliminations		Consolidated	
Assets									
Cash and cash equivalents	\$ 	\$	25,837	\$ 71	9 9	\$ —	\$	26,556	
Accounts receivable, net			80,024	59	6			80,620	
Net investment in direct finance leases			52,310	-	_	(11,581)		40,729	
Leasing equipment, net of accumulated									
depreciation			1,311,098	14,28	5			1,325,383	
Goodwill			251,907	-	-			251,907	
Affiliate and intercompany receivable			7,274	-	_	(5,578)		1,696	
Intercompany interest receivable	13,017			-	_	(13,017)		—	
Intercompany note receivable	300,000			-	_	(300,000)		—	
Investment in subsidiary	538,907		2,876	-	_	(541,783)		—	
Other assets	 		40,333	1,23	9			41,572	
Total assets	\$ 851,924	\$	1,771,659	\$ 16,83	9	\$ (871,959)	\$	1,768,463	
Liabilities and member's interest									
Accounts payable, accrued expenses and other									
liabilities	\$ 13,017	\$	34,078	\$ 22	0 9	\$ —	\$	47,315	
Intercompany payable				1,17	5	(1,175)			
Intercompany note payable			300,000	-	_	(300,000)			
Intercompany interest payable			13,017	-	_	(13,017)			
Intercompany lease payable				11,58	1	(11,581)			
Deferred income			275	-	_			275	
Deferred income taxes, net			72,582	98	7			73,569	
Debt and capital lease obligations	 300,000		808,397					1,108,397	
Total liabilities	 313,017		1,228,349	13,96	3	(325,773)		1,229,556	
Total member's interest	538,907		543,310	2,87	6	(546,186)		538,907	
Total liabilities and member's interest	\$ 851,924	\$	1,771,659	\$ 16,83		\$ (871,959)	\$	1,768,463	

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

#### 17. Guarantor Financial Information (continued)

#### TRAC Intermodal LLC Condensed Consolidating Statements of Operations and Comprehensive (Loss) Income For The Year Ended December 31, 2012

	Issuer Parent		Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Total Revenue	\$	_	\$ 412,181	\$ 2,723	\$ (311)	\$ 414,593
Direct operating expenses	-		214,085	40		214,125
Selling, general and administrative expenses	-		45,498	540		46,038
Depreciation expense	-		65,441	611	_	66,052
Provision for doubtful accounts	-		4,137	—	—	4,137
Impairment of leasing equipment	-		6,506	—	—	6,506
Loss on modification and extinguishment of						
debt and capital lease obligations	-		8,850	—	—	8,850
Interest expense	13,0	17	75,101	315	(13,331)	75,102
Interest income	(13,01	7)	(145)	—	13,019	(143)
Non-cash settlement of intercompany						
obligation	-		(6,367)	—	6,367	
Equity in earnings of subsidiary	3,0	90	(1,123)	—	(1,967)	
Other income, net		_	(309)	(500)		(809)
Total expenses	3,0	90	411,674	1,006	4,088	419,858
(Loss) income before (benefit) provision for						
income taxes	(3,09	0)	507	1,717	(4,399)	(5,265)
(Benefit) provision for income taxes	-		(2,769)	594		(2,175)
Net (loss) income	(3,09	0)	3,276	1,123	(4,399)	(3,090)
Unrealized loss on derivative instruments, net						
of tax of \$4,462	-		(6,772)			(6,772)
Derivative loss reclassified into earnings, net of						
tax of (\$4,757)	-		6,261	—	—	6,261
Foreign currency translation gain, net of tax of						
(\$195)		_	158			158
Total other comprehensive loss		_	(353)			(353)
Total comprehensive (loss) income	\$ (3,09	0)	\$ 2,923	\$ 1,123	\$ (4,399)	\$ (3,443)

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 17. Guarantor Financial Information (continued)

### TRAC Intermodal LLC Condensed Consolidating Statement of Cash Flows For The Year Ended December 31, 2012

	Issuer Parent		Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations		Co	onsolidated
Net cash (used in) provided by operating								
activities	\$ 	\$	(7,820)	\$ 242	\$	(693)	\$	(8,271)
Investing activities:								
Proceeds from sale of leasing equipment			2,689	—				2,689
Collections on net investment in direct finance								
leases, net of interest earned			7,836	—				7,836
Disbursement related to intercompany note	(300,000)			—		300,000		—
Purchase of leasing equipment			(102,989)	—				(102,989)
Purchase of fixed assets	 		(588)					(588)
Net cash used in investing activities	(300,000)		(93,052)			300,000		(93,052)
Financing activities:								
Proceeds from long-term debt	300,000		932,397			(300,000)		932,397
Repayment of long-term debt	—		(800,738)					(800,738)
Cash paid for debt issuance fees	—		(32,588)					(32,588)
Dividend paid	—		—	(693)		693		
Capital contribution from parent			3,616	—				3,616
Investment in parent			(3,616)	—				(3,616)
Repurchase of shares from employees	 		(307)					(307)
Net cash (used in) provided by financing								
activities	300,000		98,764	(693)		(299,307)		98,764
Effect of changes in exchange rates on cash								
and cash equivalents	—		110					110
Net decrease in cash and cash equivalents			(1,998)	(451)				(2,449)
Cash and cash equivalents, beginning of								
period			27,835	1,170				29,005
Cash and cash equivalents, end of period	\$ 	\$	25,837	\$ 719	\$		\$	26,556

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 17. Guarantor Financial Information (continued)

#### TRAC Intermodal LLC Condensed Consolidating Statements of Operations and Comprehensive (Loss) Income For The Year Ended December 31, 2011

	Issuer Parent	Juarantor Ibsidiaries	Non-Guarantor Subsidiaries	Eliminations	Co	nsolidated
Total Revenue	\$ 	\$ 338,700	\$ 745	\$ (101)		339,344
Direct operating expenses	_	171,936	139			172,075
Selling, general and administrative expense	_	39,783	1,156	3		40,942
Depreciation expense		64,159	232	—		64,391
Provision for doubtful accounts	—	3,954	—	—		3,954
Impairment of leasing equipment		1,544		—		1,544
Loss on modification and extinguishment of						
debt and capital lease obligations	—	733	—	—		733
Interest expense		65,834	108	(107)		65,835
Interest income		(639)	(1)	7		(633)
Equity in earnings of subsidiary		2,314	—	(2,314)		
Other income, net	 	 (2,595)	1,060			(1,535)
Total expenses		347,023	2,694	(2,411)		347,306
(Loss) income before (benefit) provision for						
income taxes		(8,323)	(1,949)	2,310		(7,962)
(Benefit) provision for income taxes	 	(4,419)	365			(4,054)
Net (loss) income	 	(3,904)	(2,314)	2,310		(3,908)
Unrealized loss on derivative instruments, net						
of tax of \$7,768	_	(11,507)		_		(11,507)
Derivative loss reclassified into earnings, net of						
tax of (\$1,603)		2,490	—	—		2,490
Foreign currency translation gain, net of tax of						
(\$2) and (\$425), respectively	 	 5	637			642
Total other comprehensive (loss) income	 	 (9,012)	637			(8,375)
Total comprehensive (loss) income	\$ 	\$ (12,916)	\$ (1,677)	\$ 2,310	\$	(12,283)

## Notes to Consolidated Financial Statements (continued)

## (Dollars in Thousands, Except for Share Amounts)

### 17. Guarantor Financial Information (continued)

### TRAC Intermodal LLC Condensed Consolidating Statement of Cash Flows For The Year Ended December 31, 2011

	Issuer Parent		Guarantor Subsidiaries		Non-Guarantor Subsidiaries		Eliminations		onsolidated
Net cash (used in) provided by operating									
activities	\$	_	\$ 6 41,224	\$	\$ (3,782)	\$	(4,910)	\$	32,532
Investing activities:									
Proceeds from sale of leasing equipment		—	5,803						5,803
Collections on net investment in direct finance									
leases, net of interest earned		—	12,191						12,191
Decrease in restricted cash		—	6,060						6,060
Purchase of leasing equipment		—	(31,707)						(31,707)
Purchase of fixed assets			 (823)						(823)
Net cash used in investing activities		—	(8,476)						(8,476)
Financing activities:									
Proceeds from long-term debt		—	111,704						111,704
Repayment of long-term debt		_	(143,743)						(143,743)
Cash paid for debt issuance fees		_	(1,964)						(1,964)
Dividend paid		_	 		(4,910)		4,910		
Net cash (used in) provided by financing									
activities		_	(34,003)		(4,910)		4,910		(34,003)
Effect of changes in exchange rates on cash and									
cash equivalents			 275						275
Net decrease in cash and cash equivalents		_	(980)		(8,692)		_		(9,672)
Cash and cash equivalents, beginning of period			 28,815		9,862		_		38,677
Cash and cash equivalents, end of period	\$		\$ 27,835	\$	5 1,170	\$		\$	29,005

### Notes to Consolidated Financial Statements (continued)

### (Dollars in Thousands, Except for Share Amounts)

### **18. Subsequent Events**

During January and February of 2014, the Company purchased a total of 3,055 units from three shipping line customers for \$14,689 and sold a total of 1,139 units to two transportation companies for \$6,481. In addition, in early March, the Company exercised purchase options from maturing capital leases for an aggregate price of \$7,039.



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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

# The Member TRAC Intermodal LLC

We have audited the accompanying consolidated balance sheets of TRAC Intermodal LLC and Subsidiaries as of December 31, 2013 and 2012 and the related consolidated statements of operations, comprehensive loss, member's interest and cash flows for each of the three years in the period ended December 31, 2013. Our audits also included the financial statement schedule listed in the index on page F 1. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of TRAC Intermodal LLC and Subsidiaries at December 31, 2013 and 2012, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2013 in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

Erast + Young LLP

MetroPark, New Jersey March 25, 2014



TRAC Intermodal is the world's largest provider of marine and domestic chassis operating throughout the United States, Canada and Mexico. The Company's operations include long-term leasing, short-term rentals through extensive chassis pool programs and pool/fleet management through the utilization of the Company's proprietary PoolStat® system. TRAC Intermodal's active fleet consists of approximately 309,000 chassis in more than 563 Marine pool locations, 152 Domestic pool locations and 61 Depots. We are the leader in providing chassis solutions to the intermodal industry. Come see how our chassis products can help increase supply chain efficiency, control costs and promote safety.

# FOR MORE INFORMATION

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## **Media Requests**

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