

Pool of Pools - Frequently Asked Questions March 13, 2015

1. Q: What is the Pool of Pools (PoP)?

A: The Pool of Pools concept is about the interoperability of chassis between three chassis pools operating in the Los Angeles and Long Beach Region. Currently, the Grand Alliance Chassis Pool (GACP), Los Angeles Basin Pool (LABP) & Direct ChassisLink Pool (DCLP) are participating in the Pool of Pools. TRAC Intermodal is currently contributing chassis to the LABP and GACP Pools. Additional pools may participate in the future.

2. Q: Who operates the pool?

A: The GACP, LABP & DCLP continue to operate their respective pools independently within the Pool of Pools. Although the chassis are interoperable, commercially each chassis provider will continue to have individual relationships with their customers and will set their own rates independently. Each pool is responsible for maintenance, repair and provision of their respective chassis fleet.

A Repositioning Operation Group is being established to handle day to day logistics, such as chassis repositioning to rebalance chassis availability between the different marine locations.

A third-party company will handle the inter-pool accounting.

3. Q: How do I get chassis from the pool?

A: Chassis are available through the GACP, LABP & DCLP, just as they were prior to March 1, 2015. All chassis in any of the participating pools are stenciled to identify them as a part of that pool, which also makes them a part of the Pool of Pools. DCLP chassis are stenciled with a "DCLI" marking, LABP chassis are stenciled with a "LABP" marking, and GACP chassis are stenciled with either a "GACP" or "TNWA" marking (reflecting the combination of the GACP and the TNWA in mid-2014).

Pool of Pools chassis can be picked up with a container ID number at any Start/Stop locations listed below (see question number 5).

4. Q: Do I need an account with an intermodal chassis provider (like for example TRAC) to use a PoP chassis?

A: Yes, a valid TRAC Connect interchange agreement is required to use chassis in the PoP for any of our UPC's. In order to register and create a TRAC Connect account, see the Motor Carrier Requirements section of the Term and Conditions document (Section 4, page 8) at <u>www.TRACConnect.com</u>, and follow the instructions of the "Getting Started" document:

https://www.tracconnect.com/Documents/Getting%20Started%20with%20TRAC%20Connect.pdf

5. Q: How does PoP help reduce port congestion?

A: On terminal, the multiple chassis sorts will be eliminated. It should also make trucking more efficient with a reduction of empty legs and split drays.

The interoperability of the chassis fleet should better balance equipment throughout the harbor, resulting in better asset utilization.

6. Q: Where are the PoP start/stop locations?

A: Twelve of the marine terminals and all rail ramps in the Los Angeles and Long Beach region are start/stops.

To facilitate chassis interoperability, all of the participating pools have adjusted their start/stop networks to cover each of the participating terminals and rail ramps in the Pool of Pools footprint.

MARINE TERMINALS

APMT Pier 400 CALIFORNIA UNITED TERMINAL (CUT) Eagle Marine Services (GGS) LONG BEACH CONTAINER TERMINALS (LBCT) TraPac YUSEN TERMINAL (YTI) Evergreen Hanjin (TTI) ITS SSA Pier A SSA Pier A SSA Pier J (PCT) WEST BASIN CONTAINER TERMINAL (WBCT)

<u>RAIL</u>

BNSF City of Commerce BNSF-Hobart UP-ICTF UP-LATC

7. Q: Which Lines does TRAC support in the Pool of Pools?

A: In the Pool of Pools, TRAC is a contributor in both the LABP and GACP for our UPC customers. TRAC's Ocean Carrier customers for Pool of Pools purposes currently include APL, Hanjin, NYK, and Evergreen (except YTI) in the GACP and Hanjin, NYK, Hamburg Süd at all locations, (except Pier A and J), YML, Zim and Evergreen (except PCT) and TTI in the LABP, which continue to be supported by chassis contributed to each of the respective pools by TRAC Intermodal.

8. Q: Where do I drop off bare chassis after I've used one?

A: The locations listed above are valid start/stop combinations. A chassis picked up from one of these locations can be returned to any of these locations too.

9. Q: How are PoP chassis maintained?

A: Chassis are maintained under the M&R agreements that each Pool has with the repair vendor. LABP, GACP & DCLP all have separate agreements with the vendors.

10. Q: What types of chassis does the PoP have?

A: Standard Marine Chassis: 20's, 40's & 45's.

11. Q: Are all the chassis in the PoP of comparable quality?

A: Yes, they should be. As California has the BIT program, the chassis are inspected every 90 days.

12. Q: What do I do if I want a specialized chassis, such as a triaxle or a chassis with radial tires?

A: Some of the SS Lines offer specialized chassis, however, are not part of the pool of pools.

The TRAC Private Chassis Pool TPCP offers off dock "service centers" where it maintains an additional inventory of chassis and specialized chassis equipment. TRAC Private Chassis Pool locations offer a range of chassis with differentiated specifications, such as the durable 40' TRAC TITAN, and 20' TriAxles with radial tires. These Chassis are reserved on TRAC <u>EZBook</u> and prepared for final inspection and pick up. TPCP Chassis must be returned to the same location it was picked up.

Pool	Market	Location	Address	City	EZBook
TPCP	LA/LB	ConGlobal	1711 Alameda Street	Los Angeles, CA	Mandatory
		Industries			
TPCP	LA/LB	TRAC Service	400 E. Redondo Beach	Los Angeles, CA	Mandatory
	LAYLD	Center	Boulevard		

13. Q: Who do I contact when I need customer service for a PoP chassis?

A: Each Chassis Provider will provide their own Customer Service.

14. Q: What kind of Road service is provided with PoP chassis?

A: Road Service is handled based on the existing pools policy and is user or container driven. For example, if a Pool of Pools chassis is utilized for a GACP customer (regardless of the chassis provider within the GACP), the GACP roadside assistance policy will apply, even if the chassis used is technically contributed to the DCLP or LABP.

15. Q: How often will I be invoiced?

A: Invoicing will be on a monthly basis.

16. Q: Who will send me invoices? What are the terms?

A: Invoices will be sent by the respective UPC's providers, decided upon the container usage. Chassis billing for merchant haulage moves in the Pool of Pools is currently driven off of Ocean Carrier designations of chassis providers for their chassis moves originating within the Pool of Pools. If a Motor Carrier is unsure if an Ocean Carrier has designated a Pool of Pools chassis provider, the Motor Carrier should reach out to the Ocean Carrier for clarification.

In the event a Motor Carrier utilizes a Pool of Pools chassis for an Ocean Carrier that has not designated a chassis provider, that usage would be billed by the provider of the specific chassis used (e.g., if a TRAC-contributed chassis, whether contributed to the LABP or GACP, is used by a Motor Carrier for an Ocean Carrier who has made no designation of provider within the Pool of Pools, TRAC would bill the Motor Carrier for its chassis usage).

17. Q: How do I pay my PoP invoice? (Where, how, credit cards?)

A: Same payment terms as today, as invoice will be issued by TRAC.

- 1. Credit Card
- 2. Check
- 3. ACH

18. Q: How is a PoP different from a Market Pool?

A: The primary difference is in a Market Pool, all chassis are contributed to one single pool with one Pool Manager. In the POP, the independent pools and contributions are maintained.